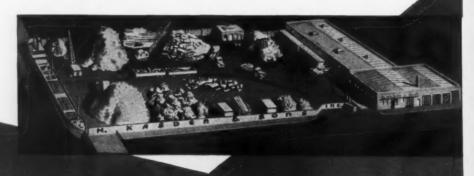


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AUGUST 1948

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Rail and dock facilities, cranes, magnets,
hydraulic baling presses, other equiphydraulic baling presses, other equipment and special material handling
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IRON-STEEL-METALS

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MANUFACTURERS' **ASSOCIATION** CONNECTICUT, INC. **VOL. 26** NO. 8 AUGUST, 1948

L. M. BINGHAM, Editor

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MORE STEEL COMING FOR DSC CUSTOMERS



ACTUAL SKETCH OF PLANT AS PARTIALLY COMPLETED AT THIS TIME

Here's How We're Going to Have More Steel for You



Dependable Dan Our Customers' Man **Invites Correspondence Regarding** Your Normal and Regular Requirements

Frankly, we may be unable to accept new business now, but looking ahead, we would like to keep you informed about our expanding facilities.

Now under construction . . . a big, new cold rolled strip mill in New Haven, Conn., scheduled to begin rolling by January 1, 1949 . . . to give Eastern customers 60,000 tons additional producing capacity . . . practically at their stockroom doors.

Improvements at our Detroit Mill to step up that unit's producing capacity to 150,000 tons a year . . . to increase the supply of cold rolled strip available to Midwestern customers by about 35,000 tons a year.

And D. S. C. Reminds You

That our Detroit mill . . . our Reliance Division network and our Craine-Schrage Steel Division will continue to do everything possible to keep your production rolling . . giving every account equitable consideration . . . constantly planning and working toward greater production and supply . . . and towards higher standards of steel service.

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PRODUCERS OF COLD ROLLED STRIP STEEL

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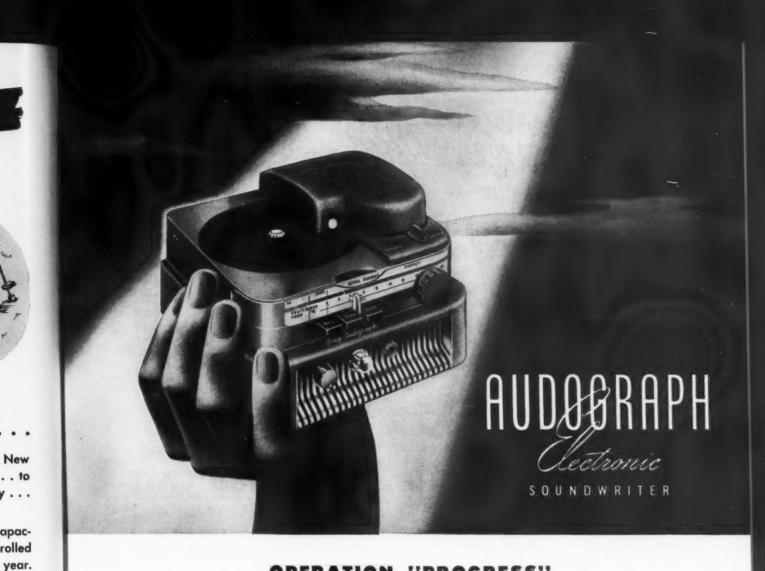
General Office: 1025 South Oakwood Ave., Detroit 25, Mich. Plants: Chicago, Cleveland, Detroit, Lyndhurst, N. J., Worcester, M. Sales Offices: Grand Rapids, Indianapolis, New Haven, Philadelphia, St. Louis, Toledo Products: SHEETS—Hot Rolled . . . Hot Rolled Pickled . . . Cold Rolled . . . Long Terne . . . Galvanized; PLATES; COLD ROLLED STRIP STEEL—Coils and Cut Lengths . . .

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OPERATION "PROGRESS"

More than ten years ago, Gray research engineers foresaw the need of a dictation instrument which would utilize the tremendous advances of electronic science in soundwriting.

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TEEL

They envisioned an instrument using a paper-thin, unbreakable plastic disc, reasoning that phonograph manufacturers had long since abandoned the archaic cylinder in favor of a flat record as the best means of obtaining superb sound reproduction. They also wanted to eliminate the conventional turntable with its clumsy recording and playback arms which, to them, seemed too complicated for ease of operation.

So revolutionary were these ideas that contemporaries branded their efforts as visionary and doomed to failure. But, like Robert Fulton with his "impractical".

steamboat, like the Wright

Brothers who were jeered at for insisting that men could fly, and with the perseverance of a Marconi who conceived of wireless messages circling the globe, the creators of the AUDOGRAPH proved their case.

Thus was evolved the patented AUDOGRAPH Synchro-Drive mechanism which simultaneously rotates and laterally moves a plastic disc without using a turntable. The AUDOGRAPH's amazing design also incorporated Finger-touch Control, a full hour's dictation on one small disc, and other equally modern innovations. To set new high standards for the industry, this dictation instrument was to be the smallest in size, lightest in weight, greatest in record capacity!

Pilot models were being completed

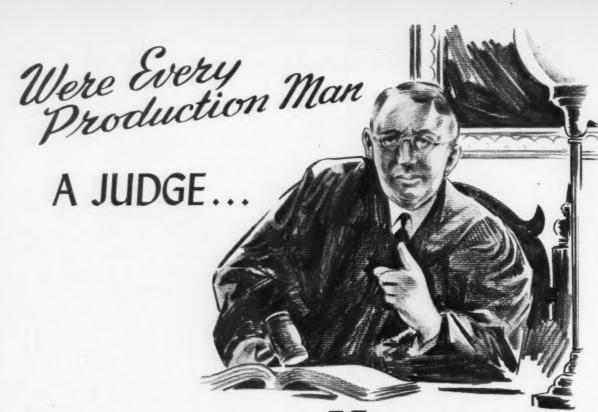
just as the nation was plunged into war. In the next five years the AUDOGRAPH was subjected to the severest tests, not only by the Armed Forces, at sea, in the air and on the ground; but also by business, industry and the professions.

Emerging from this intensive period of pre-testing and proving, the new Audograph was put on the market. Today, only seventeen months later, thousands of Audographs are successfully in use. Already the Audograph has become an integral part of the American scene and is now acclaimed as "the greatest advance in dictation instruments in seventy years."

Here at The Gray Manufacturing Company, we commend this new

AUDOGRAPH Electronic Soundwriter for your consideration and approval.

THE GRAY MANUFACTURING COMPANY
W. E. DITMARS, PRESIDENT . 16 ARBOR STREET . HARTFORD, CONNECTICUT



THIS WOULD BE THE Mathewson CASE

WE PLEAD GUILTY ...

to pointing out with pride our exceptionally well-rounded plant where production men can have all types of machining, fabrication and manufacture carried out under one contract.

WE PLEAD GUILTY ...

to having an unexcelled large force of craftsmen whose capabilities seem unlimited judging by the great variety of work accomplished in the past.

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to producing outstanding quality work whether they concern designing, tooling, engineering, weldments, fabrication, the manufacture of parts as well as complete machines.

WE PLEAD GUILTY ...

to soliciting your work, placing the complete facilities of Mathewson at your disposal with but one aim, your unqualified satisfaction.

Mathewson MACHINE WORKS, INC.
10 HANCOCK ST.
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Common Sense Government Economy and Taxation

By EDWARD INGRAHAM, President

N a speech delivered in the Senate of the United States, February 19, 1947, Senator Harry F. Byrd, chairman of the Joint Committee on Reduction of Federal Expenditures, put his finger on one of the most dangerous trends in American thought and action today when he said, "In recent years the average citizen of America has been influenced to hold the belief that a grant from Uncle Sam is a gift. The people think of the Government as a third party, when, in fact, we ourselves are the Government. Its wealth is only the collective wealth of the people. If our democracy is to survive, the people must support the government and not the government the people.

"If there had been a debt of \$260 billion (as there is now), when World War II began, our form of democratic government would today be destroyed because if this debt had been nearly doubled, there is no way the freedoms of our Republic could have survived under this form of government. . . . The greatest internal menace confronting America today is a public debt which is equivalent to more than twice the assessed value of all the prop-

erty in America."

Thus, in a few well chosen words, Senator Byrd sounded a double warning that the financial solvency of America and all the freedoms it protects, are in serious jeopardy unless the people of this country soon awake to demand an end to Santa Claus spending and a quick start toward the reduction of the national debt,-now a heavy millstone around the neck of every man, woman and child in this country. Fortunately, there are a number of strong men in both of our leading political parties, in and out of Congress, who share Senator Bryd's views. Already, out of the many studies of the Byrd Committee, created by the Revenue Act of 1941, have come recommendations which, through Congressional approval, have resulted in savings of around \$2,500,000,000. However, there is little evidence that the present desperate need for government economy and the reduction of the national debt can be met unaided by the economy-minded men in Congress until the people stop pressuring their representatives to spend money for their pet projects and begin to demand economy instead.

In order to gain a better perspective of our present financial danger, let us review a few highlights of our

nation's past budgetary history.

Even a cursory study of federal government income and outgo shows that this nation was peculiarly free from serious financial troubles from its inception in 1789 until the beginning of the deficit spending spree in the 1930's. Although there has been criticism of government fiscal policies since the nation started to function under the economy-minded George Washington, who inherited the then large debt of \$80,000,000 from the Revolutionary War, the government was always in such a high state of solvency that no statutory requirement for an overall federal budget, or a separate agency to audit government expenditures, was established until 1920, or two years after World

War I. Not until the Civil War did our public debt pass the \$1 billion mark, only to be whittled down by 1893 to a mere \$961 million. Between 1898 and the outbreak of World War I the national debt never exceeded \$1.2 billion. During Woodrow Wilson's tenure, from 1913 through 1921, war expenses, despite the passage of the 16th Amendment (income tax), brought the public debt up to \$23.9 billion. Subsequently it was lowered to \$17 billion during Calvin Coolidge's administration, but increased again to \$22.5 billion during the depression years from 1929 to 1933, when revenue dropped over \$4 billion and expenditures increased by \$3 billion over the last Coolidge term in office.

Although Franklin D. Roosevelt came into office in 1933 on a platform which pledged a 25% cut in government expenditures, the few savings that were made at the expense of veterans were soon reinstated after pressure was brought to bear on Congress by veterans' organizations. Thereafter for the next eight years (1933 through 1941) until the outbreak of World War II, the peacetime public debt was increased from \$22.5 to \$48.96 billion despite an increase in annual tax revenue from an average of \$2.85 billion per year to \$5.1875 billion per year. In 1945, during the Truman administration, the national debt reached a peak of \$279 billion. At the present time it is calculated

at around \$260 billion.

Since per capita debt during a period of population growth and increased incomes more accurately reflects our present financial situation than total debt figures, let us note how this has grown in the past 83 years. Per capita debt reached a Civil War high of \$75 and then dropped off to around \$28 in 1898, and even slightly lower than that during the administrations of Theodore Roosevelt and William Howard Taft (1901 to 1913). World War I increased the per capita debt to \$228. By 1930 it had been reduced to \$131. Between 1930 and our entry into World War II in December, 1941 it had been increased from \$131 to \$368 per capita, or almost tripled. It now stands at over \$1,800 per capita. In less than 20 years (including the depression and World War II) the per capita debt has increased almost fifteen fold.

Concurrently to meet the enormous interest payments on the national debt and to balance the current rate of federal spending with adequate income, tax rates have been increased until they take approximately one-third of the average taxpayer's income and a far larger proportion of the higher bracket incomes. Risk taking, coupled with an adequate profit incentive, was largely responsible for the material progress which this nation has made. Unfortunately, however, the 10 to 20% of the people in the top income brackets, who once furnished the risk capital, have had their savings seriously reduced by higher income taxes. The profit incentive is practically dried up by a combination of high corporation taxes, personal in-

(Continued on page 24)



WIRING DEVICE DIVISION, THE BRYANT ELECTRIC COMPANY, BRIDGEPORT.

Bryant Celebrates 60th Anniversary

ANNIVERSARIES usually call for a celebration and The Bryant Electric Company of Bridgeport, Connecticut, celebrated its 60th anniversary by holding a "Family Day" recently. The families of Bryant employees were invited to visit the two plants and actually see for themselves what father, brother, sister, son, daughter, wife or husband does while "on the job".

Each employee worked a four hour shift, either from ten in the morning until two in the afternoon, or the afternoon period from two until six. In this way it was possible to keep practically all operations in performance and allow each employee the opportunity to take the tour through the plants with their relatives and to observe the various operations performed by fellow workers and to see the assembly of the component parts into the finished device.

Some 7500 people visited the two plants—the Wiring Device Division which manufactures switches, convenience outlets, sockets, cutouts and

lampholders and starters for use with the new fluorescent lamps which are so popular these days. These devices are used in the wiring of residential, commercial, industrial and institutional buildings and electrical appliances-and the Hemco Plastics Division where insulating parts for use in the above mentioned wiring devices are made, as well as attractive plastic tableware, kitchenware and household items, such as soap dishes, tumblers, measuring cups and spoons and children's dishes, to mention but a few. A large variety of molded parts of intricate design are produced for other companies, such as vacuum cleaner housings, name plates, toaster bases, handles for electric ranges and refrigerators, etc.

The tour through the two plants took about two hours and a little diversion was provided by serving refreshments and the "Hobby Exhibit." Entries in this exhibit were made by employees and by the children of employees and cash prizes were awarded for the senior and junior classifications of handicraft and collectors' items. Over two hundred entries were included in the exhibit and there were so many examples of unusual skill that it was difficult for the judges to make the awards.

Historical Background

The history of The Bryant Electric Company is quite interesting, covering as it does a period of more than half a century.

THE PLASTICS DIVISION, THE BRYANT ELECTRIC COMPANY, BRIDGEPORT.



The Company was founded in 1888 by the late Waldo C. Bryant. At that time the electrical industry was in its infancy, the first generating stations having been put in service only a few years before, 1882 to be exact. Little was known of the art of making wiring devices and practically all wiring at that time was exposed on the wall surface and wood was used as the insulat-ing base. Mr. Bryant invented and patented the first "push-pull" switch which eliminated much of the bulk and cost, and all of the danger of open type switches. The original output consisted of a very limited line of wiring devices and these were largely made by hand by a force of only eight employees.

From the beginning "quality of workmanship" was the slogan for superior wiring devices and this ideal has been maintained through the years. Another policy established in the early days is also still in effect and that is the distribution of wiring devices through established electrical wholesalers throughout the nation and the world.

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The small quarters occupied in 1888 soon became inadequate and in 1890 the plant was moved to a small frame building located on the site of the present office entrance of the Main Plant from which it has continued to grow.

The rapid growth and future possibilities of the company came to the attention of the Westinghouse Electric and Manufacturing Company and in 1901 Westinghouse effected a complete purchase of The Bryant Electric Company interests.



COMPRESSION MOLDING OPERATION—radio frequency induction heating to plasticize material before forming the plastic pieces.

Standardization

About 1916 the matter of standardization of wiring devices became a problem and Bryant played an important part in the development of standards so that today when an electrical appliance is purchased, there is no question but that it will fit into the existing convenience outlets. Up until the time of standardization of attachment plugs and convenience outlets into which they are plugged, it was not uncommon to purchase an electric iron or toaster and then find that the plug on the appliance could not be used with the existing outlet and it was necessary to buy an adapter or another plug in order to use the appliance.



THIS INTERESTING DISPLAY of handicraft and collectors' items was a feature of "Family Day". The items were entered by employees.



MECHANIZED ASSEMBLY OPERATIONS of convenience outlets which are used in homes are viewed by "Family Day" visitors.

As irons, toasters, vacuum cleaners, washing machines, table and floor lamps came into more general use and the need of more convenience outlets became apparent, additional plant facilities were built in 1919 and 1920 to meet the growing demand.

In 1928 The Bryant Electric Company acquired the Hemco Electric Manufacturing Company located on Railroad Avenue, two blocks away from the main plant. This provided 75,000 square feet of additional manufacturing space. The Hemco Company had been making molded sockets, molded plates and other composition parts for electrical products. Composition insulating materials were being used to a great extent in the manufacture of wiring devices and this gave the company its own source of supply

for this material. However, the facilities were greater than the immediate need of the Wiring Device Division and the company entered the general market of plastic molding. Colorful kitchenware and tableware items were introduced, as well as novelties and a volume business is still carried on with this merchandise. The name "Hemco" was retained to identify the standard consumer items, and products bearing the Hemco name are known throughout the United States.

War Record

During the war years the Plastics Division produced many items essential to the war effort. Many small parts were made for use in connection with radio and radar installations and some

(Continued on page 25)

How Profit Sharing Works At American Velvet Company

DESPITE a general lack of popularity and widely expressed fears regarding the workability of profit-sharing plans, the results to date as reported by Pitney-Bowes, Inc. in the July issue and by the American Velvet Co. as reported in this article set forth a strong case for profit sharing. Neither for nor against profit sharing, Connecticut Industry believes that the publication of facts concerning any plan used successfully by a member company in promoting better emplooyee-employer relations with higher profits is both its responsibility and a contribution to the overall welfare of industries of the state.



THE BOSS HANDS OUT DIVIDENDS to his "Partners in Velvet."

PROFIT-SHARING has been in successful operation at Stonington for eight years. Men and women who work at the American Velvet Co., owned and operated by A. Wimpfheimer & Bro., Inc., have demonstrated a truly American way for employees and employers to pull together, to increase production and profits for all.

Economists describe profit-sharing as "a method of remuneration for employees in which a fixed bonus in proportion to the net profits of a company is paid in addition to wages." The company paid all workers an annual cash bonus of 25% of the profits, or 11.12¢ on the dollar earned during the first year, 1940. Since then profits have increased steadily, as indicated in accompanying chart, to 29.2366¢ on the dollar earned for the fiscal year ending November 30, 1946, on the cash bonus 25% profit-sharing plan.

Profits earned in addition to wages paid have never been used as a means to force lower wage rates. On the contrary, wage rates have been on a par with those of the industry. When profitsharing was first established at the American Velvet Co., agreements were formulated between members of Textile Workers Union of America Local

110 (CIO) and A. Wimpfheimer & Bro., Inc., to include union wage scales, paid holidays, vacations, life insurance, accident; sickness, hospitalization, maternity, and other worker benefits—in addition to profit sharing.

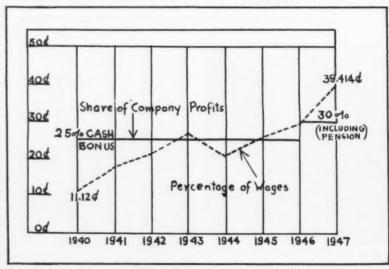
In 1947 the company offered, further, an extra 5% of profits to establish a retirement trust fund or pension plan if the union would match the amount for this purpose from their profit share. This combined profitsharing and pension plan has been in effect since August 16, 1947 (see agreement*1 between company and TWUA Local 110 CIO). Thereby last Christmas, employees received 20% of the company's annual profits in cash bonus payment and the 10% was deposited into a trust fund, known as "American Velvet Fund". This in effect gave workers a 30% share of the profits, which for the fiscal year ending November 30, 1947, amounted to 39.414% of annual wages paid 345 employees.

Profit Sharing Solved Employee-Employer Problem

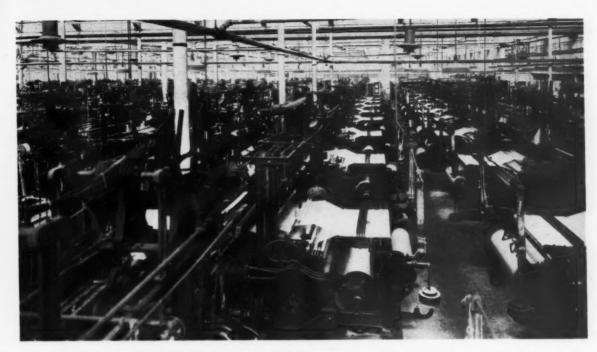
Employee-employer relations at American Velvet have come a long way since the days when weavers held their shop meetings on a rock in the swamp behind the mill. That was in

⁶¹ Copies of agreements available on request. Write A. Wimpfheimer Bro., Inc., Stonington, Conn.

PROFITS PAID WORKERS ON THE DOLLAR EARNED



WORKER WHO EARNED \$2,500 wage at American Velvet Co. last year gained 39.414% extra, or \$3,485.35 total (before taxes).



VIEW OF THE WEAVING ROOM of the American Velvet Co., Stonington.

1918 when they went on strike for shorter hours and one hour for lunch. In those days most disagreements were settled without serious difficulty. Founded in 1845, A. Wimpfheimer & Bro., Inc., knew no real trouble until 1938.

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By then several New England firms had already moved South. To meet competition and stay in business here meant that the weavers had to operate a four-loom system instead of two looms each. They objected and were supported by their union; in fact the plant practically closed for sixteen months as a result. To introduce and operate the new system profitably required understanding and close cooperation between labor and management.

Collective bargaining became a desirable necessity. Profit-sharing was discussed. It proved the sincerity of management. It showed that the company meant to get along with the union. Profit-sharing demonstrated the advantage to all to cooperate 100%. The employee's confidence in the company's intentions, backed by civicminded community leaders who also wanted to keep the business in Stonington, finally paved the way to end the impasse November 20th, 1939, and to achieve a four-loom system entirely modernized, creating new jobs, and in full operation by December 4th, 1939. The first annual profitsharing bonus was paid the following year, Christmas 1940.

The record shows increased production, profits and superior employee-employer relations from the date profit-sharing was first introduced at American Velvet. The company had full cooperation from the Textile Workers Union of America from the start, despite previous antagonism. George Baldanzi, national vice-president of TWUA (CIO) today, is a prominent leader among textile workers who helped establish profit-sharing at Stonington.

Last May he revisited Stonington for the first time since 1939 to attend

Local 110's seventh annual banquet given in honor of the company's president and had this to say: "You have in Clarence Wimpfheimer a man who has shown that business can be run not only for profit but for the worker and the community. The future of America lies in the direction that Clarence has led us. You are doing more than your share in Stonington to show the rest of the world."*2

Leadership on the part of both employees and employers has been the key to successful profit-sharing at Ston-(Continued on page 26)

^{*2} For current information on other profitsharing industries: Council of Profit Sharing Industries, 729 Quinby Ave., Wooster, Ohio (Attn.: Dr. Robert S. Hartman, Exec. Sec.).



CLARENCE A. WIMPFHEIMER (center) and a few of his 345 employees to whom he personally handed profit sharing bonus checks at American Velvet Co., Stonington.

Young Men's Industrial Forum

HERE is a community pattern for building business comradeship concurrently with the promotion of greater understanding of industrial problems and opportunities, which has won not only the enthusiasm of forum participants but also the acclaim of top management in the area and the interest of many communities as far west as Indiana.

In New Britain, as in other industrial communities following the war, a great number of young men came to work in the plants after serving in the armed forces. Many of them arrived with fine educational backgrounds for their work and plenty of enthusiasm for their assignments. However, starting in "at the bottom" with little or no actual experience between school and entering the service, their backgrounds in the industrial field were extremely limited.

Discussions with some of these young men and with certain key men in some of the plants indicated that here was a group who a few years hence will be assuming executive and other important positions in the plants and leadership in the community.

It was suggested to the Education Committee of the Y. M. C. A. Industrial Council that young men of such calibre might welcome an opportunity to get a broader outlook on the industrial field and that sponsoring such a group for that purpose would be of real value both to the young men themselves and to the plants in which they are employed.

Members of the Committee considered the suggestion worth looking into. Letters were sent to presidents of the firms participating in the "Y" industrial program outlining briefly the plans discussed and requesting that if the plan were considered worthwhile the names of two young men between the ages of 21 and 31 be submitted, who would be approached by the "Y" concerning membership in such a group.

Eighteen young men attended the first meeting. Following a dinner pro-

PURPOSE
INDUSTRIANO
PROBLEMS
IMPROVEMENT
FELLOWSHIP

vided by the Industrial Council, suggestions concerning the opportunities which could be made available were presented by the chairman of the Education Committee, who is the personnel manager of one of the larger industries in town. The response was reassuring. After discussing the possibilities and with the understanding that success of the undertaking would depend upon their own efforts and that the members of the group would be responsible for providing their own programs, they decided to organize. The membership increased at subsequent meetings. By the third meeting the group was formally organized, a constitution had been drawn up and officers were elected.

The purpose as set forth in the constitution is as follows: "The purpose of the Forum shall be to promote among young men engaged in industry a more comprehensive understanding of industrial problems and opportunities and also provide a medium of fellowship, self-improvement, counseling and the exchange of ideas."

Another section of the constitution provides for a Counseling Committee that is comprised of older men selected by the club members who can be called upon for advice at any time. Four of the present members of this Committee are in personnel departments of local industries. The fifth is the local representative of the Manufacturers Association of Hartford County. That the selections were well made is indicated in the excellent cooperation received whenever these men are called upon for assistance.

Dues were set at \$2.00 per year.

(Continued on page 27)



NEWLY ELECTED OFFICERS OF THE Y.M.C.A. YOUNG MEN'S INDUSTRIAL FORUM make plans for the coming season. (Left to right) Wilfred F. Croft, Landers, Frary and Clark, corresponding secretary; Stanley M. Hunt, Jr., Stanley Chemical Company, president; Robert J. King, The Stanley Works, recording secretary; John C. Pritchard, Humason Mfg. Company, treasurer; Eben Strong, Jr., industrial secretary, Y.M.C.A., and Richard P. Godwin, New Britain Machine Company, vice president. James L. Bishop, personnel director of the New Britain Machine Company, advisor to the group, is not shown.

Factory Fire Prevention

By W. H. FISCHER, Plant Engineer, Underwood Corporation

A Underwood Corporation, we have our own Fire Brigade, of twenty-two men with a chief and three assistant chiefs, whose particular job is fire prevention. With the job of protecting thirty-one buildings covering a working area of twenty-three acres where many of the operations are distinct fire hazards, our motto of "Ever Alert" has held fires to an absolute minimum.

Fire Hazards

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nce.

The working materials which create fire hazards in our plant in their relative order of importance include waste paper and trash gathered by janitors and baled for salvage sale; gasoline for motor trucks fed from underground tanks through dispensing pumps in our garage and through hoses into truck tanks; Japan, lacquer and lacquer thinner, which is kept in a basement storage room; excelsion packing; chips and sawdust, wood flour from sanding machines, and magnesium. This magnesium in turning form becomes loose, spongy material similar to steel wool or coarse excelsior, and in this form, it is highly combustible should it come in contact with open flame or a series of sparks.

Our plant is completely covered by a sprinkler system which is our first line of fire defense. Fire in most materials can be controlled with water fog, but we provide carbon dioxide CO₂ for situations involving lacquer, lacquer thinner, all volatile oils and gas. Magnesium turnings are protected by three inch tubes filled with Speedidri and asbestos powder in the proportion of two to one.

Fire Protection

Our plant protection chief, safety directors and guards are constantly on the alert as they visit and work in various parts of the plant looking for conditions which might cause a fire. This is our insurance against fire in the daytime. Our guard patrol, who ring boxes at night in every part of the plant, have the same responsibility. Any condition found which might lead to a fire is promptly reported to the plant engineer's office and corrective measures are taken.



THE FIRE BRIGADE of the Underwood Corporation. (Front row, left to right) R. J. Page, Jerry Dori, John Norris, Bill Robertson, J. M. Carlson, E. Coughlin, Sgt. M. J. Schaffer. (Back row, left to right) W. H. Fischer, J. E. Larsen, Bill Mikalonis, Roy Fothergill, H. P. Ponticelli, J. Cote, Joe Gatto, Vic Boisseau, Bill Urban, J. G. Robertson, Teddy Maliszewski, M. Bernstein.

We permit smoking in most places throughout the plant except where it would create a distinct fire hazard. These restricted zones are well posted on floors and walls, and all people working in these areas are not only personally cautioned against smoking themselves, but are instructed not to permit smokers in their restricted areas.

Fourteen fire hydrants in and about the plant include four roof stations on 8" risers each accommodating four 2½" standard hose streams. Using 1½" straight shot nozzles at our city pressure of 100 P.S.I., we can deliver 355 gallons per nozzle, per minute, or 5,680 gallons of water per minute, if all four hydrants and sixteen streams are put into use at the same time by Underwood Corporation Fire Brigade.

Outside our plant in Hartford are five Underwood hydrants, one on Riverside Street and four on Woodbine Street, and four city fire hydrants on Capitol Avenue and one hydrant on Cushman Street, providing twenty-four connections for 2½" standard hose. Several hydrants have connections for pumpers to boost pressure through several 2½" standard hose lines from pumping engine used by city fire department.

We have four 6" stand pipes located in various buildings each with hose rack and 100 feet of 2½" rubberlined hose, connected at each floor,

with straight shot 11/8" nozzle having a capacity of 355 gallons per minute, and which can be used by the Underwood Corporation Fire Brigade.

Throughout our plant approximately 12,000 sprinkler heads protect each floor of each building. These are supplied from city water mains and controlled by indicator posts located in and about the plant. If through an emergency the city water supply should fail, we have a reserve supply of 550,000 gallons in our stand pipe. We can replenish this through two 1500 gallon per minute electric pumps with suction from city main to pump delivering to 550,000 gallon standpipe at 90 pounds. By changing valves and using pumps in tandem, we can deliver direct into supply lines boosting pressure above normal city pressure at 135 pounds at 1500 gallons per minute, which would accommodate approximately five 2½" standard fire hose with 1½" straight shot nozzles with almost no loss in pres-

It requires three able bodied men to hold one $2\frac{1}{2}$ " straight shot nozzle at 90 pounds pressure delivering 355 gallons per minute, it would take at least four to hold a $2\frac{1}{2}$ " nozzle at 135 pound pressure.

Protection for Record Vaults

All record vaults are protected with Underwriter's Approved Carbon Tetrachloride bombs actuated by 165° F. fuse which, when released by heat, actuates a spring loaded pellet causing a firing pin to strike the percussion cap of .38 calibre center pin blank cartridge. This explosive pressure bursts the one quart glass bottle releasing the carbon tetrachloride, which combats the flame by direct contact, wetting the base and extinguishing the fire, or by the generation of gas when the liquid contents of bomb are dispersed and mixed with hot gases generated by blazing material.

Recently we completed the installation of a protective device for the vault where we store lacquer and lacquer thinner, both highly combustible and explosive. After investigating a num-

plugging the nozzle solid. Suitable holes were drilled to permit five small converging streams to meet equidistantly and break the solid stream into a fine mist approximately five feet wide by sixteen feet long. This mist, spherical in shape, is capable of combating volatile oil fires and can be used on any other fire, not requiring a solid stream for cutting, as would be required for a fire having a compact base such as baled paper, cotton, excelsior and boxes. We have found this particular type of water spray fog is highly efficient and successful.

This nozzle is preferred by our fire brigade due to wide spread of stream delivered and great efficiency of stream. It uses a small amount of water

placed where japans, lacquer, varsol, benzine, lacquer thinner or shellac may be used. In addition to this protection, we have had for many years a fifty gallon Foamite cart which is centrally located. This unit on four foot diameter wheels can be wheeled very rapidly from one locality to another, thus having great flexibility and mobility.

We have forty-three foemite ex-

tinguishers of the usual 21/2 gallon size

We do not permit smoking in any area where magnesium is machined. Since water is not proper to use on magnesium fires, we have tried various materials and found Speedi-dri, two parts, with dry asbestos cement, one part, to be the best extinguisher. We designed sheetmetal containers 3" in diameter and 48" long, which have been filled with this material and hung on adjoining posts. These tubes are long to permit material being put directly onto the fire without danger of scorching person using it.

Fire Pails and Trucks

Some 500 or more pails are suspended from posts and walls throughout the plant, some filled with water and some with sand. Pails are painted red and stencilled for "Fire Only." These are placed in strategic localities, very close to heavy trafficked aisles, so that constant inspection and supervision of the contents of these buckets or pails is a simple matter.

Each of our fire carts has a reel with 150 feet of 11/2" double jacketed gum rubber lined fire hose, having a capacity for 400 pounds pressure. These hoses are in three lengths, male and female couplings, are wound on the reel all coupled with a nozzle at the end for fast operation. Where we have a fire which requires two streams, or two sources of water, we have a Siamese connection on each truck which will permit of two streams of water within 100 feet of the hydrant to be used simultaneously. We have two fog nozzles of the $1\frac{1}{2}$ " type on each truck and one $1\frac{1}{2}$ " straight shot nozzle. These are all exposed.

In the center-well of the truck there is one four-gallon pump spray type extinguisher filled with water, which is to be used for spontaneous combustion fires in corners, between beams and walls, or between floors and walls, crevices of floors, where a little liquid will do the necessary work without flooding or damaging anything be-

neath.

(Continued on page 28)



UNDERWOOD CORPORATION FIRE CHIEFS (front row, left to right) E. B. Coughlin, R. J. Page, J. M. Carlson. (Back row, left to right) Sgt. M. J. Schaeffer, W. H. Fischer, C. A. Schmidt, shown with 50-gal. Foamite fire extinguishers (left), and 400 ft. $2\frac{1}{2}$ " standard rubber lined fire hose.

ber of procedures we decided upon using nine Fire Tox Bombs with carbon tetrachloride plus ammonia, as the extinguishing medium. The bombs are placed under and above two shelf racks built on three sides of room. Any heat generated will cause bomb release to discharge at 165° F. at that particular location. In case of explosion, all heads would discharge simultaneously in this closed room.

We use 2,200 feet of 11/2" double jacketed rubber lined 400 pound pressure hose, divided among seven fire carts throughout the factory.

The company has designed and developed its own fog nozzle for 11/2" hose, using discarded nozzles from 11/4" cotton mill hose. This required reaming out 11/4" pipe thread and retapping for 11/2" pipe thread, and efficiently, whereas, with a solid stream, puddles of water immediately form under the stream. By using a fog nozzle general wetting results, with not too much water to damage goods or equipment below, which can be controlled with sawdust and salvage covers.

Fire Extinguishers

There are 185 21/2 gallon acid and soda fire extinguishers placed in the various departments throughout the

These are placed at strategic points where they will give the best protection against general fires which might be caused by spontaneous combustion or rags, cotton waste, overalls, paper cartons or any fire not caused by a volatile oil with a combustible base.



MORE THAN 200 INDUSTRIAL physicians, nurses and safety engineers attended the annual dinner of the New England Conference of Industrial Physicians and Surgeons.

New England Conference Portrays Many-Sided Views on Industrial Health Programs

ODERN management considers the industrial physician "a most important personnel ambassador" and a valuable contributor to production through maintaining the health of the working force, according to Allen W. Rockwell, works manager of the American Brass Company, Waterbury.

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Addressing more than 200 industrial physicians, nurses, and safety engineers at the annual dinner of the New England Conference of Industrial Physicians and Surgeons at the Hotel Bond, Hartford recently. Mr. Rockwell emphasized that the principles of occupational medicine contain powerful factors for industrial progress.

However, it is often found that these principles must be "sold" to management. "It's a selling job, not merely requests for authority, that is needed," he declared.

Industry can prosper only so long as it maintains and advances production, the speaker emphasized, and stated that its medical departments must be considered as part of the production team.

The address by Mr. Rockwell concluded the all-day conference, during which the principal phases of occupational medicine and safety engineering were discussed by speakers from Connecticut, New York, Massachusetts, Rhode Island, and Illinois.

Asserting that "it is the duty of Connecticut industry to provide for advanced research in industrial medicine," Dr. Thomas P. Murdock, Meriden, chairman of the State Medical Society's governing council, declared at the morning session that medical departments in modern industrial plants are cutting down absenteeism, saving lives, and contributing to the health of workers. He condemned proposals for socialized medicine as foolish beliefs that mere changes in administrative techniques can provide better health services.

Presenting a viewpoint of industrial management, H. W. Schwartz, vice-president of the Robertson Paper Box Company, Montville, stated that within the past few years management has come to full realization that almost any expenditure for the improved health of employees is a good investment.

"In order to get high standards of efficiency we cannot employ workers inferior physically or mentally to their jobs," he declared. Outlining the problem in terms of profit and loss, Mr. Schwartz stressed the fact that the average American worker loses nine days of production time per year be-

cause of illness and accidents. Added to this cost must be production losses incurred by unfit workers operating expensive, high-speed machinery, and the far greater cost of damaged morale and goodwill, he concluded.

Growing pressure from labor organizations for a full-scale medical-care plan in industry may exact some programs in this direction within the next few years. This opinion was expressed by Dr. Daniel L. Lynch, medical director of the New England Telephone and Telegraph Company, Boston, and past president of the American Association of Industrial Physicians and Surgeons. He told the group that it is becoming increasingly difficult for industrial physicians to convince workers that only work-incurred disabilities can be treated within the plant. Labelling the health fund of the United Mine Workers as one of the main opening wedges in labor's program for complete medical services on the occupational level, the pioneer industrial physician declared that employee benefit plans and unemployment insurance have raised serious problems of absenteeism.

In introducing members of an afternoon panel, discussion on cooperative

(Continued on page 29)

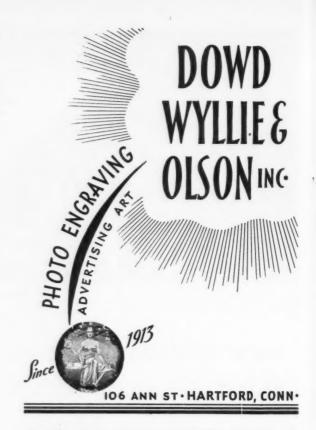
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NEWS FORUM

This department includes a digest of news and comment about Connecticut Industry of interest to management and others desiring to follow industrial news and trends.

WALTER L. CONWELL, president of The Safety Car Heating & Lighting Company, New Haven, died suddenly recently at his Montclair, New Jersey home.

Before joining the company in 1916 he had been with the Westinghouse Electric and Manufacturing Company and president of the Transportation Utilities Company. He became president of The Safety Car Heating and Lighting Company in 1919.

Lighting Company in 1919.

At the time of his death he was also president of the Pintsch Compressing Corporation, chairman of the board, Vapor Car Heating Corporation and a director of the Carrier Corporation, the Wilcolator Company and Seatrain Lines.

He was a member of the American Institute of Electrical Engineers and several social organizations.

* * *

MORGAN N. HOLMES has recently been appointed purchasing agent of North & Judd Mfg. Co., New Britain. A graduate of Taft School, Water-

A graduate of Taft School, Watertown, and Yale University, Sheffield Scientific School, he joined the New Britain firm in 1936. He has headed the production and order department and served in a sales capacity at the San Francisco, California office.

In 1944 he was elected assistant treasurer and in 1946 became assistant purchasing agent.

THREE NEW PROMOTIONS in the operating department of the New Haven Railroad were announced recently:

Stanley F. Mackay has been appointed assistant vice president, New York Zone, with headquarters at Grand Central Terminal, New York.

Assistant general managers Paul R. Goulett and William A. Hurley have been placed in charge of the transportation and operating departments respectively, with headquarters at New Haven. The position of general manager has been discontinued.



IT HAS BEEN REVEALED that the Fairfield plant of the Aluminum Company of America has been purchased by the Electric Storage Battery Company of Philadelphia.

Company of Philadelphia.

R. W. Williams, executive secretary and treasurer of the firm has stated that operations at Fairfield would consist of the manufacturing of lead plates and the assembling of motor vehicle batteries for shipment throughout the New England states. It is estimated that approximately 300 persons will be employed.



THE E. INGRAHAM COMPANY, Bristol, clock and watch manufacturers, has announced the appointment of

The Cover



REMINISCENT OF the slower tempo of pre-automobile days, this month's front cover scene of the old colonial church was snapped by photographer Josef Scaylea as he was passing through the village of Gilead, Connecticut last summer.

E. S. Paige as assistant sales manager in charge of administrative work in the sales department and N. K. Ingraham as sales promotion manager.

Mr. Ingraham will supervise the production and distribution of sales promotion material such as circulars, catalogues, displays and other publicity activities.

* * *

ALFRED V. BODINE, president of the Bodine Corporation, Bridgeport, has been re-elected for the fourth consecutive time as president of the Bridgeport Chamber of Commerce.

The other officers are: Vice presidents, Harry E. Seim, vice president of Bryant Electric Co., representing industrial companies; H. R. Horton, vice president, The Howland Dry Goods Co., representing retail establishments; and Samuel H. Hawley, vice president, The Bridgeport

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THE COW THAT WALKED ON MAIN STREET

The cow was puzzled. Instinct told the beast that its ancestors had come here for succulent grasses and cool water. But the grass had turned to cement. The thistles had become telephone poles. The stones had grown into homes, stores, and factory buildings.

Industry had made this change—industry had built the factories and attracted workers by offering jobs at good pay. The workers built homes and elected administrators to run their community. Merchants moved into town to open stores because the workers needed food and clothing. The farmers outside town found new markets for their products. Doctors, lawyers, school teachers, and other professional people found a need for their services in the new community, and they were made welcome.

A parable? Perhaps, but at least a part of the story is true of every industrial community. For industry and the community are inter-related in business and in human relations. They depend upon each other for their well-being.

General Electric is an important part of the life of many such communities, from small towns to large cities. Our responsibilities to these communities are just as real to us as our responsibility to our customers—to produce high quality electrical products at reasonable prices. Our responsibilities include paying good wages, providing good working conditions and job security, and paying taxes. Equally as important is being a good neighbor and taking an interest in the people and affairs of these communities. General Electric Company, Bridgeport 2, Conn.



People's Savings Bank, representing

the banking group.

Harold R. Bixler, the chamber's executive vice president; Raymond L. French, executive secretary and Harry B. Terrill, treasurer, were re-elected to office.

* * *

IN NAUGATUCK, four new buildings have been completed to house the Naugatuck Chemical plant of United States Rubber Co. They were described by Philip E. Rice, factory

manager, as "new buildings for new business."

Two of the new units are manufacturing plants for expanded production of rubber chemicals and plastics. The third is a large new laboratory in which products for future business are being developed, and the fourth is an office building to provide space for the division's growing sales and administrative staff.

The new buildings have been keyed in design to a master plan for future construction at the plant.



TWO NEW BUILDINGS at Naugatuck Chemical Division plant of United States Rubber Company at Naugatuck, are shown in this view through the plant gate. At right is modern office building. At left is new laboratory building for research, development and testing of rubber chemicals, plastics, latex compounds, agricultural chemicals and other products of the division.



THE PRODUCTION OF RUBBER CHEMICALS will take place in the building shown above.



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EDGCOMB STEEL of New England Inc.

AN ANALYSIS OF FUTURE MANPOWER RESOURCES, just completed by the National Industrial Conference Board, indicates that older workers "are likely to form a more and more important part of our labor force."

The analysis revealed that the civilian labor force last year contained approximately 1.2 million workers over expectations based on prewar trends, with persons in the lower and upper age groups of the population increasing in importance as potential sources of manpower.

From March, 1940, to February, 1948, the median age of the labor force increased from 36.1 to 37.6 years. Women workers accounted for the most marked increase during this period, rising from 31.9 to 35.0 years.

* * *

CHARLES L. BERGER, a well-known industrialist and past president of the Eastern Malleable Iron Co., Naugatuck, died recently at his home following a long illness.

A native of Branford, Mr. Berger joined the Naugatuck firm as a young man and rose to the presidency, serv-



ing in that position from 1924 to 1934. He was chairman of the board of directors from 1935 to 1936. At the time of his death he was chairman of the board of directors of the Naugatuck Savings Bank.

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A BASIC ECONOMIC FORMULA developed by the American Economic Foundation, was outlined to members of the Stamford-Greenwich Manufacturers Council recently by Fred G. Clark, general chairman of the Foundation.

Mr. Clark, who was a speaker at the annual dinner meeting of the Stamford-Greenwich group, explained that the new formula: "Man's Material Welfare equals Natural Resources plus Human Energy, multiplied by Tools," consists of a basic theory and practical techniques for giving workers and the public a better understanding of economic concepts.

The program, Mr. Clark said, is based on nine years of research by the American Economic Foundation, a non-profit business research organi-

He stated that "misunderstanding of how business operates is the chief cause of economic frictions that disturb our economy today." He recommended a new form of social accounting that would tell employees, stockholders and the public exactly who gets how much for doing what. The form uses simple, functional language to show how all money received from customers is spent for the following costs of carrying on a business:

 Cost of goods and services bought from others.

Cost of human energy (wages and salaries).

3. Cost of tools wearing out (depreciation, depletion).

4. Cost of payments ordered by government (taxes).

5. Cost of using the tools (profit).

* * *

THE NEW MILL of Southern Paperboard Corporation at Port Wentworth, Georgia, with a rated capacity of four hundred and fifty tons of container board per day, went into operation on June 15. The majority of the stock in the corporation is owned by Robert Gair Company, Inc.

The buildings, which cover a total ground area of 270,000 square feet, are of steel frame with concrete foun-

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dations, floors and grade beams; eightinch brick curtain walls, and roofing of precast light concrete slabs.

The officers of the corporation are: George E. Dyke, chairman of the board; Ernest Rossiter, president; T. Raymond Pierce, vice president; T. W. Earle, vice president; E. O. Sommer, comptroller; E. Meyer, treasurer; W. F. Howell, secretary.

* *

ONE OF BRISTOL'S youngest industries, The Bristol Machine Tool Co., has recently announced that a bonus will be paid to all employees as a part of the company's profit sharing

The firm's president, Leslie Julian, revealed that the plan recognizes se-niority and total wages earned, and that the current bonus will average 80 hours' pay for most of the 75 persons employed.

MEMBERS OF THE EXECU-TIVES ASSOCIATION FORUM have elected Arthur Thomas, procurement service manager of the Whitney Blake Company, New Haven, as president of the group, to succeed Herbert Erich, assistant to the works manager and vice president of Seamless Rubber Company, New Haven.

Other officers are: Miles Merwin, head industrial engineer, Winchester Repeating Arms Co., vice president; G. H. Kieth Miller, Rattan Manufacturing Company, treasurer; and Robert A. Knight, executive secretary of the Manufacturers Association of New Haven County, secretary.

* * *

OUARTER CENTURY THE CLUB of the Bristol Company, Waterbury, has recently received into its membership 27 new members, each having completed 25 years of employment.

H. H. Bristol, president of the company, presented each with cash awards, gold service pins, and framed certificates of membership. Special awards were given to Carl Anderson and Charles W. Williamson, who have been associated with the company for 40 years.

THE CONSOLIDATION INTO the Bullard Clark Company of the E. H. Jacobs Manufacturing Company with its three affiliated companies, the E. H. Jacobs Manufacturing Corporation of Charlotte, North Carolina, the Williamsville Buff Manufacturing

Company of Danielson and Jacobs Rubber Products, also of Danielson, was announced recently.

The Jacobs firms have been engaged in the manufacture of loom and spinning equipment for the production of yarn and fabrics for the past 80 years. The Williamsville Buff Division was organized in 1898, and manufacturers buff wheels for polishing metal, heavy machinery and hardware.

According to company officials the purpose of the consolidation is to give improved service to the textile industry by increasing production. Plans for more modern equipment and increased floor space are now in the blue print stage.

The new officers of the Bullard Clark Company are Edward J. Bullard, president and treasurer; B. T. Clark, executive vice president; J. D. Lodge, vice president and secretary; and J. E. Moe, vice president.

S. H. KIMMENS

S. H. KIMMENS, Controller of the Billings & Spencer Company, Hartford, was recently elected president of the Hartford Chapter of the Controllers Institute of America. Mr. Kimmens is also secretary of the Hartford Chapter of the National Association of Cost Accountants, and a member of the Connecticut Society of Certified Public Accountants.

Others elected to office at the annual meeting held at the Indian Hill Country Club were: vice presidents, Louis H. Graham of the Fuller Brush Company, and Ernest J. Meuten of the Pratt & Whitney Division, United Aircraft Corp.; secretary, Gordon F. Gilmore, Whitney Chain and Manufacturing Company; treasurer, Charles L. Lord of the William L. Gilbert Clock Company.

DEALERS IN CORBIN PAD-LOCKS are being supplied with attractive new displays called the "AD-A-Display Padlock Merchandiser", designed so that different displays can be added in convenient arrangements to satisfy the requirements of any retail establishment.

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Clock

The displays come in two sizes, 9" x 18" and 9" x 9", colorfully finished in bright red and white checkered design, and can be attached to shelving from any angle.

SAFETY FRIST AND LAST WHEN CORBIN LOCKED

ONE OF THE THREE TYPES of Corbin Ad-A-Display Padlock Merchandisers now being supplied to distributors of Corbin padlocks by Corbin Cabinet Lock Division, American Hardware Corp., New

A FIVE-DAY TRAINING CON-FERENCE in Industrial Experimentation will be offered by the Engineering School of Columbia University, New York, September 14-18, 1948. The course is intended to provide both formal and practical insight into fundamentally effective techniques for persons with a background of experience and at least one course in statistics, quality control, or the equivalent.

The subject matter of each day will be treated as a unit, the morning periods given over to the presentation

of formal principles and problems, while the afternoons will be conducted as clinic sessions, with specialists from industry as speakers.

The topics to be considered include the nature of problems in industrial experimentation; the role of control charts, correlation, analysis of variance and their interrelation in the design of experiment; assumptions un-derlying analysis of variance, one-way and two-way classifications; Latin squares, factorial designs, sequential methods. Also scheduled is a special session on computing machines at the Watson Scientific Computing Laboratories.

The fee for the conference, including all books and supplies and all lunches and dinners at the Men's Faculty Club is \$100. Further inquiries and requests for brochure and application may be addressed to Professor S. B. Littauer, Department of Industrial Engineering, Columbia University, New York 27, N. Y.

THE KAMAN AIRCRAFT COR-PORATION'S accelerated test program relative to C.A.A. certification of its helicopters and work on a Navy development contract has resulted in the expansion of the flight test section of the Bradley Field concern.

Directing the activities of the group are William R. Murray and James F McAvoy, Jr., recently appointed chief test pilot and assistant respectively, by C. H. Kaman, president. Both men are veterans of World War II, having served as pilots in the U.S. Navy.

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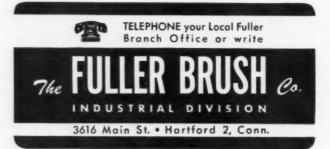
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THE NEW MULTI-VOLUME CARBO-NATOR which is being produced by Special Devices, Berlin.

ANOTHER NEW CONNECTI-CUT PRODUCT is the "Multi-Volume Carbonator", developed and manufactured by Special Devices, Inc., Berlin.

Completely automatic in operation and designed as a compact packaged unit, the carbonator delivers in excess of 40 gallons of carbonated water an hour with no measurable difference in carbon dioxide content between the first and last glass drawn.

Measuring 16" x 21" x 7", the carbonator has been designed for easy installation and automatic operation. Its maker has stressed the safety feature of its design, claiming that while the unit requires only 60 pounds pressure to operate at its greatest efficiency, the carbonating chamber is built to withstand pressures up to 650 pounds, but is protected against any possibility of reaching that pressure by a combination of a blow-off valve releasing at 100 pounds and a rupture valve releasing at 170 pounds.

TWENTY-EIGHT MAJOR NEW ENGLAND SUPPLIERS are sharing in the \$20 million postwar modernization program of the New York, New Haven and Hartford Railroad Company, now more than half completed at the plant of Pullman-Standard Car Manufacturing Company, Worcester, it has been announced.

New England suppliers are furnishing a diversified list of products for the streamline equipment from coach seats, dining cars and sofas to modern radio and telephone equipment.

Connecticut firms listed as sharing in the program are: American Brass Company, Waterbury; Bridgeport Chain Manufacturing Company, Bridgeport; Homer D. Bronson Company, Beacon Falls; Chase Brass & Copper Company, Waterbury; Fafnir Bearing Company, New Britain; James L. Howard Company, Hartford; New Haven Copper Company, Seymour; Bostand Manufacturing Company, Milford; Safety Car Heating and Lighting Company, New Haven; Stanley Works, New Britain; Turtle and Bailey Company, New Britain; Vulcan Radiator, Hartford; and the Wiremold Company, Hartford.

AT THE HEIGHT OF LAWN-MOWING TIME, the mowing attachment of the "Sno-Mower", reported in a previous issue of CON-NECTICUT INDUSTRY as a new Connecticut product, comes into focus.

A year-around implement of light, sturdy construction, the Sno-Mower's 28-inch reel type grass cutting unit is easily adapted in place of the snow removal unit.

The Sno-Mower was developed by



THE GRASS CUTTING attachment of the "Sno-Mower"—a product of the Gabb Manufacturing Co., East Hartford.

the Gabb Manufacturing Company of East Hartford. The company's founder, William J. Gabb, was engaged in the training of prospective military pilots at Brainard Field when a serious accident hospitalized him for many months. It was during his convalescence at home that he began manufacturing small machine parts on a small lathe.

Following the close of the war the company went into the production of the "Roadsaver", the function of which is to apply surface materials to streets

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INCORPORATED
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Newspaper & Lithographing Equipment

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and highways. Next came the development of two highly specialized aircraft engine maintenance tools, the "Accro-Matic" cylinder compression tester, and "Time-Rite", an engine timing instrument which is now recognized as the standard timing tool in the aircraft industry.

* * *

HOWARD R. CARLSON, general sales manager of the Hartford Gas Company, was elected president of the Hartford Sales Executive Club recently.

Other officers elected were: James F. Keating, first vice president; M. F. Williams, second vice president; Miss Florence G. Farrell, secretary-treasurer.

Mr. Carlson has revealed that the club's activities during the coming year will be focused upon activities contributing to the advancement of scientific sales management.

* * *

JOHN F. REARDON, superintendent of the Grosvenordale Co., Inc., Grosvenordale, died recently at Day Kimball Hospital in Putnam.

He had been a member of the Thompson School Board, was a director of the Cargill Trust Company, Putnam and a member of the Southern New England Textile Club of Boston.

He leaves, besides his mother, his wife, five children, and a granddaughter.

Common Sense Government Economy and Taxation

(Continued from page 5)

come taxes, the 25% for capital gains

tax and an inadequate allowance for net capital losses incurred when risk capital is lost.

Since the close of the war, even with national income and employment at peak peacetime levels, wartime taxes are preventing us from regaining our pre-depression stride. It is imperative that we again have available venture capital to invest in American business enterprise. Unless it is forthcoming from private sources, our free American economy cannot exist, despite the many suggestions to the contrary that government should provide the lacking risk capital from the taxpayers money.

Stringent government economy and debt reduction with an overhauling of our tax laws is a "must" if our free economy is to escape a plunge into totalitarianism. Senator Byrd and his Joint Committee on Reduction of Federal Expenditures, has already pointed the way to the billions that can be lopped off our federal government budget. Ex-president Hoover and his committee on reorganization of government departments can be depended on for good advice which will further assist the economy program. With respect to the job of overhauling our tax structure there are at least five important changes which seem desirable in order to re-establish the incentives required to start an adequate flow of risk capital to assure healthy progress under our free economic system. They are: (1) liberalization of the tax law with respect to the carrying forward and back of losses, (2) liberalization of depreciation allowances, (3) elimination of double taxation of corporate in-

Advertising IDEAS for Manufacturers PLANS. COPY LAYOUT from start to finish TELEPHONE 2-2823

Connecticut, the land of opportunity.

Since the days of the Yankee Pedlars, enterprising Connecticut people have been selling their wares the world over. Small manufacturers have become large manufacturers; and new manufacturing establishments have a way of springing up in Connecticut. They are small tody; they are big tomorrow. We particularly like to help those little manufacturers become big manufacturers by bringing into their young and vigorous organizations our background of forty years of advertising service to Connecticut manufacturers sparked by our young and vigorous staff. Can we help you?

MANTERNACH, Inc.

172 HIGH STREET • HARTFORD, CONN.

come, (4) reduction of corporation taxes, (5) lowering of surtax rates on individual incomes concurrently with a reduction in federal expenditures.

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Despite the many men in public life and the many organizations interested in bringing down the cost of government, it will require the cooperation of all the people. The best way to assure the interest of the people in government economy and in the necessary changes in our tax laws to keep our industrial nation strong is to acquaint them with the facts, chiefly by personal contact with employees and representative groups in each community. We have been satisfied too long to leave the stage to false prophets whose twin doctrines of spending and scarcity will eventually destroy our freedoms. Let us make haste to tell the people the right side of the story of how common sense government economy and taxation made this country strongand how that program must be reinaugurated, after a 15 year lapse, if we are to remain a solvent nation of free people.

Bryant Celebrates 60th Anniversary

(Continued from page 7)

two and a half million soap dishes were made for the armed services and over 10,000,000 plastic liners for helmets were manufactured. The Wiring Device Division also played an important part in the war effort, supplying wiring devices for cantonments as well as wiring devices used on combat ships. One entire floor of the Wiring Device Division was equipped with new machinery, foreign to the manufacture of wiring devices, and electric torpedo control mechanisms were manufactured. These precision mechanisms had previously been made under United States Navy supervision.

Both the Plastics Division and the Wiring Device Division were awarded the Army-Navy "E" flags and the additional stars at the expiration of each period, until cessation of hostilities.

Post War Status

In 1947 a new building of 80,000 square feet was erected at the Plastics Division to provide a broader expansion in the plastics field, both for the Company's use and customer business. This building is modern in every re-



IF YOUR WORK INVOLVES ONE OF THESE FASTENING PROBLEMS

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 □ Better Balance

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From a working force of eight men manufacturing a few items, the Company has grown to a working force of 2000 men and women manufacturing more than 2200 types of wiring de-

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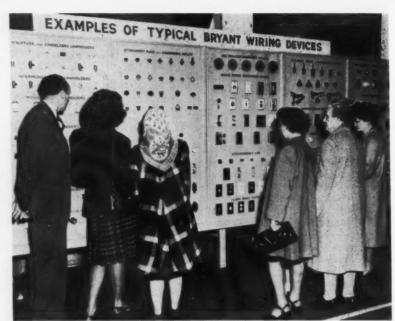


If you have a large size (8½ x 11 or larger) catalog or booklet and have had to limit distribution because of the printing costs, consider this suggestion. It is possible that this book can be reduced in size by simply photographing the pages down, and then reproduced by lithography in quantity at a fraction of the original cost per unit. A Kellogg & Bulkeley representative will be glad to give you the details. Call 5-3157.

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LITHOGRAPHIC DIVISION OF



VISITORS EXAMINE display boards showing some of the items manufactured by the company's Wiring Device Division.

vices and numerous plastic articles in two modern plants. From the little shop that in 1888 rented for \$16.00 a month, it has grown to occupy 675,-000 square feet of manufacturing space. Offices and warehouses are located in Chicago and Los Angeles.

Of the working force of 2,000 employees, more than 225 have twenty years or more of service. Paid vacations, insurance and hospitalization are provided for employees.

The present officers of the Company are: Gwilym A. Price, President; Harry E. Seim, Vice President and General Manager; S. Booth, Treasurer and C. W. Pomeroy, Secretary.

THE HENRY SOUTHER ENGINEERING CO.

Engineering & Chemical
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Conn.

Profit Sharing Works At American Velvet

(Continued from page 9)

ington. The union shop committee, headed by TWUA Local 110 (CIO) president Thomas E. Shackley, meets with management as occasion arisesusually in "Clarence's office", where the atmosphere has been known to wax rather warm as friendly battles are fought between union representatives and management. Every man is free to say what he wants to—and usually does! No man is penalized for his honest opinion on any subject. Both employees and employers have come to trust each other. Since 1939 each has learned to understand the other. There has not been a single case of outside arbitration since profitsharing went into effect at American

Production Up, Relative Costs Down

There is no doubt that profit-sharing helped to keep the business in Stonington, to meet competition successfully, and to maintain a remarkably cooperative spirit among all personnel of A. Wimpfheimer & Bro., Inc. Profit-sharing has given employees a definite share in the success of the business, increased their activ-

ity, diminished waste and lessened the cost of supervision—perhaps because the incentive to produce more and better goods is common to all who know they have a definite share in the profits.

Some executives may consider 30% a large share of company earnings to be given employees. Mr. Wimpfheimer sees it differently however. He frankly admits that the plan gives him as well as his employees more money.

"The production incentive is there every day in the year," President Wimpfheimer says, "and every employee is as anxious to do a good job as I am to have him do it."

Another facet of management's interest in profit-sharing may be taxes. The government encourages the adoption of such plans and bears a substantial part of the cost.*3 This is important to most businesses for as long as taxes remain high.

At the time Under Secretary of War Robert P. Patterson awarded the Army-Navy "E" in 1945 he said: "I extend to you men and women of A. Wimpfheimer & Bro., Inc., my congratulations for accomplishing more than once seemed reasonable or possible . . ." That same year marked the company's anniversary: ONE HUNDRED YEARS OF VELVET, 1845-1945.

Employees and employers, 360 strong at Stonington, not only continue to achieve excellence of production due to the profit motive but they demonstrate daily a sincere interest in the business and the kind of realistic enterprise which means American democracy in practice.

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Fed. taxes paid are less due to allocation of profits before taxes are calculated. See TAXES AND PROFIT SHARING PLANS by George J. Laikin (Charles D. Spencer & Associates, Inc., 166 W. Jackson Blvd., Chicago 4, Ill.)

Young Men's Industrial Forum

(Continued from page 10)

The only other expense involved is that of the dinners served at each meeting. One dollar and thirty cents is charged. Of that amount \$1.25 goes toward cost of the individual's meal and five cents goes towards the dinner provided for the guest speaker.

Meetings are held every third week from October through May at the Y. M. C. A. They are held alternately on Monday and Tuesday evenings so that members who are taking evening

courses can attend at least every other session.

Speakers have been secured entirely from local industries. Once a subject has been decided upon a member of the group volunteers to sign up a speaker from his plant. The member also introduces the speaker to the group the evening the meeting is held. Following this plan two club members were able to meet and get to know for the first time the presidents of the plants in which they are employed.

The following subjects were among those covered last season: Objectives of Personnel Administration, Production Development, Work Simplification, Elements Involved in Writing A Labor Contract, Problems of Top Management and Tests for Worker Selection. One meeting was given over to a panel discussion by members of the group which was very successful and is the type of program which will be used more frequently during the coming season. The members also made a plant visitation at the range division of Landers, Frary & Clark.

Fifty-five members now belong to the group and there is a waiting list. The membership represents 17 plants and the jobs held by the members include production planner, internal auditor, foreman, draftsman, industrial services, metallurgist, time study engineer, project engineer, sales, laboratory engineer, advertising, tool designer, office supervisor, production control, cost estimating, and methods engineer.

In addition to the activities at the regular meetings the club was represented at the State "Y" Convention. Some of the members served as workers on the World Service Fund Campaign to which the club also made a donation.

Having run but one season it is too

early to draw many conclusions. It is felt, however, that the membership was expanded somewhat too rapidly and that some of the present members will drop out to be replaced by other young men. It is also felt that continued success depends upon strong lay leadership, programs of high calibre which will continue to attract the members and the selection for membership of young men who will fit naturally into the group.

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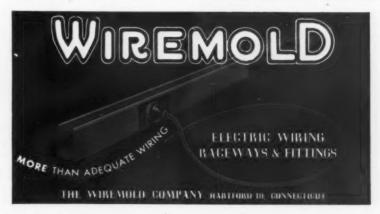
We have the equipment and men
to do it efficiently.

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Factory Fire Prevention

(Continued from page 12)

Inside the truck there is an eight foot hook for use in breaking windows, tearing out sash, ripping down burning shades, cutting down exposed wiring which is overheated, or tearing down fabric, paper, or wood, which is on fire. Thus far we have had no occasion to use any of the tools outside of the fog nozzle. We have the usual 3½ pound fire axe with a spike head, a 6 pound sledge hammer, 4 foot wrecking bar, 4 foot point bar and 4 foot pinch bar. We also have a 4 pound CO2 fire extinguisher under cover which is to be used for all electrical fires around switchboards, control boxes, motors, generators, gasoline fires, or fires on electric trucks. These carbon dioxide extinguishers put out fires by lowering the temperature of the fire below the combustion point. They are also extremely handy in and about automobiles and motor trucks. We have one 10 pound CO., extinguisher on wheels located in our main garage on Woodbine Street for protective use on our motor trucks.

We also have in our fire trucks a steel miner's pick with 10 feet of chain attached to enable us to break into any door or partition behind which a fire may be blazing. This gives us an excellent purchase and with the chain sufficient manpower can be employed to tear down walls or doors to permit access for fire brigade equipment.

We have one cart with a 100 foot hose on a reel, three extinguishers in place of five, same types and size as the others, and with the other identical equipment. This truck was made several inches shorter than the standard trucks to permit access to the various floors, where larger equipment would be hindered by elevator size.

A salvage cart holding four 40 gallon cardboard barrels and painted red, contains sawdust, brooms, shovel and several waterproof canvas covers of various sizes to spread over machines and equipment underneath where a fire might be raging. This truck is also painted red and is part of the fire brigade equipment answering all alarms.

Another truck contains six 20' x 30' salvage covers in case of damage from sprinklers, breaking of water pipes, or damage to the roof permitting rain or snow to get in. This is

especially intended for the breakage of skylights, wherein severe damage can be suffered unless our property is promptly covered. We have eight fire houses with 200 feet of hose in each, hydrant nozzles, spanner, lantern and other equipment.

We hold one fire drill per month, place undetermined, with actual fire alarm being rung. The truck in the locality responds and the 1½" hose is used with water in each case. Where possible a clamp, which was designed to shut off the water at the nozzle, is used to permit the changing of nozzles with the pressure on, just as is operated in the municipal fire departments. Where possible we use Siamese connection to give more men an opportunity to handle both regular and fog nozzles.

Our average time, from the ringing of the fire alarm to the time water is actually applied on the fire, is from 2 to 3 minutes. This time has been noted favorably by Mr. Mulligan of The Travelers Insurance Company, Deputy Chief Thomas of the Hartford Fire Department, Chief Scully of the Hartford Fire Department and others.

Our fire brigade is extremely efficient and well trained. E. B. Coughlin

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is fire chief, R. J. Page, 1st assistant chief; J. M. Carlson, 2nd assistant chief and G. A. Schmidt, 3rd assistant chief.

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Anything out of the ordinary noticed by the plant engineer, either as to speed of operation or efficiency in handling equipment at actual fires, the method of getting the equipment into the room and getting the smoke cleared out, are all subjects for critiques. From these we either revamp the operation or extend our instructions to correct those weaknesses. From these critiques our chiefs and the foremen of the carts receive their best instruction, being able to point out why certain things cannot be done in certain ways. A vote is then taken on the best method of operation. This check system has been in use for several years and works successfully. Everyone has an opportunity to present his ideas, and if they are worth considering, a trial is given. If that is successful, adoption of the idea follows.

New England Conference

(Continued from page 13)

relationships in occupational medicine, G. R. Fugal, personnel manager of the General Electric Company, Bridgeport, laid responsibility for the attitudes of employees at the door of management.

"Employee attitudes are conditioned by management," he asserted, and added that, "We ought to realize that we're in business to do some good for somebody—not just ourselves."

Sound principles of human engineering must be relied upon by management today to develop the latent possibilities of its production force, and this cannot be done merely by initiating higher pay scales, the personnel manager told his audience.

"You cannot buy enthusiasm, loyalty, devotion—you cannot buy hearts, and minds, and souls," he declared.

As discussant for the panel, Dr. Carl Peterson, secretary of the Council on Industrial Health of the American Medical Association, accented the importance of human relations and its direct connection with industrial medicine. "I firmly believe," he said, "that the job of human relations is so comprehensive, so vast, that it is today's greatest challenge to industrial medicine." He expressed confidence that

the principles of sound relationships will in the next few years progress beyond all expectations, and that this period will bring management closer than ever before to industrial medicipe.

The last speaker on the panel, Dr. Charles W. Goff, Hartford orthopedic surgeon, raised a provocative discussion when he declared that industrial nurses should "be seen but not heard." He stated that, while industrial physicians place high value upon the services of their nurses, sometimes a comment by a nurse is taken too literally by an employee-patient, and this creates difficulty in subsequent treatment by the physician. Dr. Goff also declared that "the weakest link" in the industrial production chain is the foreman trained only for production and not for the adjustment of employees to their work.

Strenuous exceptions to both statements were voiced by Robert T. Collins, personnel director of the New Departure Division of General Motors Corporation, Bristol. He stated that in his plant employees are assigned to their jobs directly from the personnel department, and that foremen are trained in this procedure, and also declared that industrial nurses, in his opinion, should be permitted to speak as freely as the situation demands in order to give proper patient care.

In his rebuttal, Dr. Goff said that the problems as he had stated them were largely applicable to smaller industries, that he could see how they might not apply to a large, more developed industry, but that this did not obviate the principles involved.

Other participants in the discussion were Dr. Donald V. Baker, medical director of Lever Brothers Company, and Conference vice-president; Mrs. Mary Delehanty, president of the American Association of Industrial Nurses; and Everett W. Martin, Liberty Mutual Insurance Company, and past president of the Connecticut Safety Society.

Speaking at the afternoon session on "The Training of Industrial Physicians and Nurses," Dr. Ronald F. Buchan, clinical director of Yale's Institute of Occupational Medicine and Hygiene, stressed the importance of "reasonable agreement" among industrial physicians concerning the scope of educational programs in this specialty.

Until such agreement exists, "educational centers will not hasten to institute these programs," he declared.

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He characterized the situation as one requiring more discipline and organization, and stated that the efforts of a few medical schools to establish departments of occupational medicine will prove of little worth unless other institutions follow suit.

Operating features of the Hartford Small Plant Medical Service were described by Dr. Robert L. Quimby, its director, and the afternoon session concluded with a discussion led by Dr. Stanley Sprague, medical director of the J. and L. Coats Company, Providence, R. I., and past president of the New England Conference.

The meeting was sponsored by the Industrial Health Committee of the State Medical Society. Dr. C. Frederick Yeager, committee chairman, presided at the morning and evening sessions with Dr. J. Robertson Knowles, of Boston, Conference president.

Guest sponsors included the Occu-pational Health Council of the Manufacturers Association of Connecticut, the Industrial Nursing Section of the Connecticut State Nurses' Association, and the Connecticut Safety Society. Dr. Crit Pharris, assistant medical director of the United Aircraft Corporation, East Hartford, was chairman of the committee which planned the conference. Committee members were Dr. Albert S. Gray, director of the Bureau of Industrial Hygiene, Connecticut State Department of Health; Dr. John N. Gallivan, medical director, United Aircraft Corporation; Dr. Ronald F. Buchan, Yale University School of Medicine; and Dr. Ellwood C. Weise, Bridgeport.

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FEDERAL LEGISLATION

By DANIEL B. BADGER

Attorney

The Selective Service Act of 1948

♦ HE Selective Service Act of 1948 contains two sections of particular interest to industry. The first of these is the one entitled "Utilization of Industry", otherwise known as the "Plant Seizure" provision (section 18). The other is the section on reemployment rights (section 9).

Under section 18 the President may require a concern to give priority to a government order, and to furnish prescribed quantities and quality of ma-terials within a prescribed time. The price for the material ordered under this provision is in the first instance to be negotiated between the government and the producer. If a price cannot be negotiated, however, the law states that "fair and just compensation" shall be paid. Certain conditions must exist, however, before these mandatory features can be applied:

(a) The President must first determine that it is in the interest of national security to obtain prompt delivery of certain material. In making the determination, the President must consult with and receive advice from the National Security Resources Board.

(b) The orders in question must be for materials, the procurement of which has been authorized by Congress exclusively for the use of the Armed Forces or of the Atomic Energy Commission.

The concern with which the (c) order is placed must have a plant or facility "capable" of producing such materials in the given quantities. A plant is deemed to meet this requirement if it is already producing such materials when the order is placed, or if the President, after consultation with the National Security Resources Board, determines that it can be readily converted to such production.

Two methods are provided in the section for enforcement of its compulsory features. If a producer refuses to execute the order according to its terms, the President may take possession of the plant or facility and operate it for the production of the necessary materials. In such event the government must pay a "fair and just" rental for the facility. In addition, any person or officer of a company who wilfully refuses to comply with a priority order is guilty of a felony and may be punished by fine up to \$50,000, or by three years' imprisonment, or

The foregoing provisions of the 1948 draft law do not differ materially from the comparable provisions of the 1940 law (section 9). There are, however, two additional provisions in the 1948 law which did not appear in the earlier one. One of these is a requirement that small business be granted a fair share of the orders placed under the procurement program. The term 'small business" is defined to mean an independently owned and operated company, with not more than 500 employees, and which does not occupy a dominant position in its industry. This requirement is in such general terms as to have little practical significance.

The other provision extends the industry conscription principle to the steel producing companies, even though such companies may not themselves be engaged directly in a procurement contract. The President may require any steel producer to make the requisite amount of steel available to companies having orders for steel products. The consequences of refusal by a steel producer to comply with such an order are the same as in the case of companies producing directly for the government.

The reemployment rights of persons inducted into service under the new law (section 9) do not differ greatly from those which are currently in effect. A veteran is entitled to be restored to his old position, or a position of like seniority, status and pay, if he applies for it within 90 days from separation. Congress has also added here a clause, which does not appear in the 1940 law, declaring it to be the sense of Congress that the veteran should be restored in such manner as to give him the same status in his employment as he would have enjoyed had he not been called into the service. This clause is apparently intended to give the veteran the benefit of all pay increases and promotions which would have been accorded to him on the job, to the extent that these can be ascertained. This broad language does not, however, raise the troublesome questions involved in the original House version of the bill, which specifically required the employer to grant to the re-em-ployed veteran all pay increases, promotions and accrued vacation wages which he would have received on the job. Furthermore, the 1948 law makes it clear that the obligation to re-employ does not exist if "the employer's circumstances have so changed as to

(Continued on page 40)





NEVER BEFORE have two colliers of the "Seam" class been at the dock of the T. A. D. Jones and Company, Inc. at the same time. The vessel on the left is the "Sewanee Seam" discharging a cargo of the finest New River coal for distribution throughout Connecticut. The vessel on the right is the "Sewell Seam" taking on Bunker "C" Fuel Oil from the tanks of the T. A. D. Jones and Company, Inc.

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TRANSPORTATION

ERWIN H. TUTHILL

Traffic and Export Manager

Private Carrier Transportation

ALL those manufacturing companies that own and operate their own trucks will welcome the decision of the Interstate Commerce Commission in docket MC96541, commonly known as the Lenoir Chair Company case, upholding its previous findings in the Woitishek Common Carrier Application case 42MCC193. In view of this decision, the "primary business test" remains as the controlling factor as to whether or not this type of operation is private, contract or common carriage. The original decision has been contested by the vari-

ous common and contract carrier interests on the basis that if a private carrier hauling its own merchandise charged the consignee or supplier with the standard transportation charges of the common or contract carrier, they were in effect making a profit on the operation and therefore should be subject to jurisdiction by the Interstate Commerce Commission on the same basis as their competitors. The Interstate Commerce Commission finds no merit in this contention on the principles announced in the Woitishek case.

While undoubtedly the amount of compensation received for transportation is important, it is not alone controlling. Each case must be decided upon the facts involved. The Lenoir case dealt with a furniture company that made it a practice to ship its furniture in its own trucks to various consignees and on return movements to bring back various materials and supplies. All furniture was sold on an F.O.B. origin basis and the customer was charged on the invoice for the transportation to destination at the same rate that would have been charged had shipment moved by rail or common motor carrier. The Commission found that the furniture company was primarily a furniture company and the transportation was merely incidental to and in furtherance of its primary business and was not performed with a purpose to profit from the transportation as such.

While the Commission stated that each case must be dealt with on its own merits, certainly this recent decision proves that the primary business test is controlling and should be upheld in any future cases that come

before it.



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The Reed-Bulwinkle Bill

As previously stated in this column, the Reed-Bulwinkle bill S-110 was important and warranted favorable action in Congress. It was, therefore, a source of relief when Congress mustered sufficient votes in favor of the bill to override the Presidential veto and very gratifying to note that the entire Connecticut delegation voted for it. It is questionable whether many people had given due consideration to the ramification involved in this bill or the extreme disruption of freight rates that might have followed any action by the Anti-Trust Division of the Department of Justice.

The present method of changing rates, most of which are handled through joint committees of the various carriers in the several territories, is to place them on a docket with ample publicity so that any interested shipper can come before the committee and present his side of the case. It also permits the various carriers to join together and issue agency tariffs containing the rates of all these carriers for through movements from origin to destination via the several lines.

It can readily be understood the chaos which would result if each carrier were forced to handle and publish rates individually. It would be extremely difficult for any single shipper to keep track of the rates on his own products to his own customers and virtually impossible to keep track of of the rates of his competitors. A situation of this nature could not help but produce many inequities in freight rates and thereby help to defeat the purpose for which the Interstate Commerce Commission was originally established.

Now that the law has been passed, the Commission will find it necessary to issue the rules under which these various committees will operate. Just what they will be or what form they will take or how they will be arrived at is impossble at this time to foretell. The Commission may deem the matter important enough to conduct ex parte proceedings in order to get the opinion of the shippers and carriers alike. In any event, it is gratifying to know that the traffic managers of the shipping public will not be faced with the impossible situation that undoubtedly would have arisen if Congress had not seen fit to override the veto.

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BUSINESS TIPS

from

School of Business Administration University of Connecticut

Statistical Quality Control*

What It Is-Statistical Quality Control is a scientific sampling technique for determining whether a given productive process or a given lot of produced units is probably satisfactory within the given tolerances. The foundation of the technique is mathemati-cal probability theory. The primary tool of applying the technique is the so-called Shewhart Control Chart. Tables, based on probability theory, are available to facilitate the construction of the chart. Such a chart therefore can be constructed with only an elementary knowledge of the underlying theory. The chart can be used intelligently by the average machine operator who will follow only a few simple rules.

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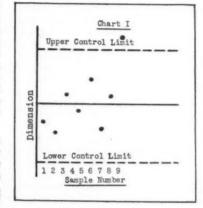
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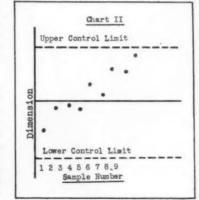
The first problem to be solved when installing such control is to discover the basic variability of the productive process. This is the variability in dimensions, weight, tensile strength, etc. which is due to a multitude of small causes which are too difficult and/or expensive to discover and eliminate. The chart is then constructed with this basic and permitted variability as a guide. There are two other guides also necessary to construct the chart: (1) the chances one is willing to take of making the wrong decisions, and (2) the size of the samples one is going to use. These guides must be considered simultaneously.

How It Works—Refer to the charts. Each chart has a central line, an upper control limit, and a lower control limit. (For some jobs errors in one direction may be relatively unimportant. In that case, the control limit in that direction may be much further from the central line than is the other limit, or it may be omitted entirely.) The band marked out by the two limits repre-

sents the basic variability. It represents the variability due to a multirude of causes which are difficult to identify and control. This variability is called chance variability, and it is analogous to the variability of playing cards as they are dealt during an honest game.



The results of the inspection tests of a sample of given size are plotted on the chart with reference to the



left-hand scale. If the plotted point is between the limits, it is assumed that the variability is due to *chance* and that it would be uneconomic to attempt to locate the cause of this variability. If the plotted point is outside the limits, it is assumed that the cause is probably not chance, and it would be economic to attempt to locate and eliminate this cause.

In Chart I the first seven samples are within the band. Hence the process is probably satisfactory, or "under control", to this point. The eighth sample is above the upper limit. Hence the process is now probably unsatisfactory, or "out of control".

Sometimes the successive samples will show an apparent trend, as in Chart II. Such a trend may be due to progressive tool wear. In such a case it is frequently possible to anticipate "lack of control". The process can then be adjusted before any significant amount of bad work is turned out.

What It Does—Many of the benefits which will result from the application of statistical quality control methods are rather general in their occurrence.

(Continued on page 37)

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BUSINESS PATTERN

A comprehensive summary of the ups and downs of industrial activity in Connecticut for the thirty day period ending on the 15th day of the second previous month.

THE index of general business activity in Connecticut for May, reflecting the first decline in eight months, dropped off three percentage points to an estimated 45% above normal. All components of the index were down from April. Although still at a high level, the State index is now ten points below its position of a year ago. The National index, recovering the ground lost because of the coal strike last month, increased five points from the April level to an estimated 34% above normal, the same position it held in May, 1947.

The index of manhours worked was off fractionally in May to an estimated 60% above normal. Again as in April, average weekly wages paid to production workers in manufacturing were down reflecting a further fractional decline in the average number of hours worked per week.

The May index of employment in Connecticut factories fell one point to 43% above normal continuing within the narrow seven point range of the last eighteen months and now

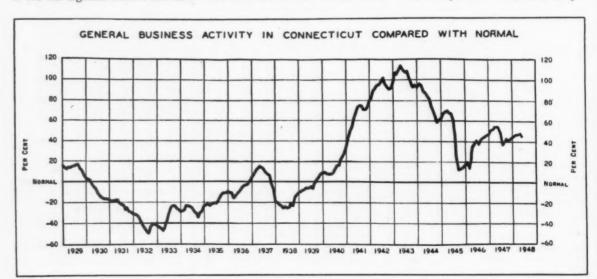
stands only three percentage points below the level of a year ago.

According to a release from the State Department of Labor, the number of employees in Connecticut covered by the State unemployment insurance law totals around 640,000, an increase of about 247,000 over 1938 when statistics under this law were first available. The act covers employers with four or more workers engaged in private business but excludes agricultural workers, domestic help, and workers in non-profit scientific, literary, religious, and charitable institutions. Railroad workers are not included inasmuch as they are separately covered under the Railroad Unemployment Insurance Act. Employment in covered manufacturing industries increased sharply in the early war years and by 1943 the total was more than double that of 1938. The number of manufacturing workers then declined each year until June, 1946 when employment in this field tended to stabilize at about 400,000. The number of workers in non-manufacturing establishments increased somewhat from 1938 to 1941, and while some decrease was recorded during the war period, at no point did the number fall below the 1938 level. At the end of the war non-manufacturing employment spurted up and now stands at an estimated 240,000 workers.

Freight shipments for the month of May in each of the eight originating cities were lower than for the month of April. Average daily shipments for the first five months this year are about 17% under those for the same period of 1947. After seasonal adjustment the index of freight shipments originating in eight Connecticut cities fell sixteen points in May to 26% above normal.

The May index of cotton mill activity was down two percentage points to an estimated 17% above normal, ten points above its position last year at this time. Although this index dropped off this month, its present position is higher than the average for the first four months of this year.

The index of construction activity in Connecticut fell off eight points in May to an estimated 33% above normal, four points above the same month of 1947. During the first four months of this year, the actual number of building permits issued declined approximately 10% and the number of square feet provided for in the building contracts awarded was about 11% less than for the corresponding months of last year. Despite this decrease in volume of construction the value of the new building permits rose nearly 36% in the same compa-



rable periods. This increase in construction value of course reflects the rise in building costs that has occurred during the year, but more significantly the higher values are accounted for by the fact that a larger proportion of new construction contracted for this year is in the non-residential field.

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Since the break on the commodity markets early in February, the index of wholesale commodity prices compiled by the U. S. Bureau of Labor Statistics has risen irregularly and by June 5 stood at 164.2 which is five points above the February low and only a little more than a point under the high of January 17. The index of consumer prices dropped off in February and March from the January level but rose again in the next two months and in May was at 170.5, over one point above the January position.

Business Tips

(Continued from page 35)

Some of these are discussed briefly below. Naturally there are many others which may occur under circumstances

which are peculiar to a given company.

It reduces inspection costs by reducing the amount of inspection. Even if 100% inspection were 100% efficient, which it isn't because of inspection errors, it would nevertheless be economically appropriate to reduce the amount of inspection to levels consistent with the realities involved. There is no more logic to taking smaller risks than appropriate than there is to taking larger risks than appropriate.

Of course, if the inspection test is destructive (such as testing for breaking strength), then it is not only logical to test by sample, but absolutely essential.

It improves inspection. The substitution of scientific sample inspection for 100% inspection emphasizes the importance of not making inspection mistakes. There is also the problem of inspection fatigue, which is more apt to occur under 100% inspection than under sample inspection.

It increases awareness of risks of any type of inspection. A Shewhart Control Chart must be constructed on the basis of some determined risk factor. The specific question of the desired risk is raised with management, and there is little danger of anyone's

getting the idea that it is possible to eliminate risks entirely, regardless of the type or amount of inspection. Mistakes will be made, but fortunately the probability of such mistakes can be approximately predetermined.

It promotes better co-ordination of the design, production, and inspection functions. All too frequently we find the performance of these functions at cross purposes. The engineers may design a product ignoring the basic variability of the materials, machines, and men available for production. The inspectors may inspect according to what they think the product should be, rather than what the engineers think it should be, or what the realities of the productive process say it is going to be.

Naturally, proper co-ordination of these functions can occur without statistical quality control methods. However, it is the experience of many who have installed statistical control that an improvement of co-ordination does take place. This is probably due to the stimulus to more precise and objective thinking about the mutual problems of creating an economically useful and profitable product.

It stimulates better relations with suppliers and customers. If you accept (Continued on page 40)



ACCOUNTING HINTS

Contributed by the Hartford Chapter National Association of Cost Accountants to stimulate the use of better accounting techniques in industry.

RECUTIVES of many medium and large sized manufacturing companies are doubtless familiar with a somewhat technical statement that is submitted by many independent accountants in the narrative sections of the annual detailed, or "long-form" auditor's report. This statement is generally described as a "statement of sources and application of funds", or "statement of source and disposition of funds". Its purpose is to disclose the inflow and outflow of cash

during the period of operations covered by the report, and to identify the specific sources of the inflow as well as the specific expenditures accounting for the outflow, the difference between inflow and outflow representing the net change in working capital, or current position, during the period. By working capital is meant, of course, the excess of current assets over current liabilities, often designated as net current assets. Since, by its nature, the statement of sources and application

of funds reflects changes during the accounting period in the component items or groups of items appearing in the balance sheet, the statement may well be described as a statement of changes in financial position.

There are various forms in which such a statement may be prepared and it is regrettable that the particular form adopted may fail from lack of conciseness or clarity to achieve its primary purpose of imparting information to management in understandable form. It is believed that lack of clarity is caused most frequently by adopting net income or net profit after all taxes and charges, rather than operating profit, as the starting point for preparation of the statement. By operating profit is meant profit from operations before other income additions and deductions and before Federal income taxes.

By way of illustration, it will be assumed that the following figures represent condensed comparative balance sheets at the beginning and end of a year (arranged to show the working capital position), and a condensed profit and loss statement for the year:

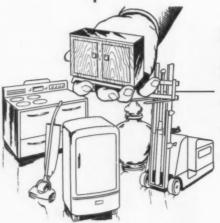
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Comparative Balance Sheets

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ASSETS	December 31,	January 1,	(Decrease)
Current liabilities		\$ 430,000 200,000	\$ 152,250 20,500
Working capital	\$ 361,750	\$ 230,000	\$ 131,750
Add: Fixed assets Less—Reserves for depreciation		\$1,475,000 482,500	\$ 25,000 117,500
Prepaid accounts and deferre	\$ 900,000	\$ 992,500	(\$ 92,500)
charges		23,000	9,000
	\$ 932,000	\$1,015,500	(\$ 83,500)
D. L.	1,293,750	1,245,500	48,250
Deduct: Long-term debt	150,000	175,000	25,000
Capital stock and surplus	\$1,143,750	\$1,070,500	\$ 73,250
Other Deductions:			\$123,125 8.125
Interest on long-term debt			8,125
Provision for Federal income taxes			\$115,000 41,750
Net profit for the year To supplement the above figure changes in fixed assets and depreciation Annual provision for depreciation Fixed assets disposed of:	s, it will be on reserves hav	assumed that we occurred du	the following
Proceeds Cost \$75,000, less accrued depre		00	
Profit on disposal	ollowing states	ment of chang	\$100,000 ges in financia
Add—Charges included above outlay—annual provision	not requiring	cash	

Total funds provided from operations

Total funds provided

Principal

Interest Federal income taxes

Increase in prepaid accounts and deferred charges ...

Balance, representing net increase in working capital

Proceeds from disposal of fixed assets

Purchase discounts

Payments on long-term debt-

Application of funds:

QUIET

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8,125 41,750

9,000

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\$315,625

183,875

\$131,750

7,000

The following statement differs in form but is based on the same figures from which the preceding statement was prepared. Although coming down to the same net increase in working capital, the statement in this form lacks clarity and imparts substantially less information:

Funds provided:

Net profit for the year	\$ 73,250 147,500	
outlay-annual provision for depreciation	147,500	
Total funds provided from operations Net book value of fixed assets disposed of		\$220,750 45,000
Total funds provided		\$265,750
Acquisitions of fixed assets	\$100,000	
Payments on long-term debt	25,000	
Increase in prepaid accounts and deferred charges	9,000	134,000
Balance, representing net increase in working capital		\$131,750

By comparison of the two statements it will be seen that the use of operating profit rather than net profit as the starting point produces clarity although, perhaps, at the expense of conciseness. On the other hand, conciseness without clarity would appear to serve little purpose.

A statement of changes in financial position, prepared in understandable form, presents highly useful and significant information—far too valuable for study only at yearly intervals. It is a tool that may well be employed by management from month to month during the course of the year in order to obtain the answer to that recurring question, "We've made profits, but what happened to the money?"

that the usual emphasis in Statistical Quality Control is on guarding against the production of poor quality. The productive process is stopped when it appears that the process is probably producing too high a proportion of inferior units. It is commonly stated that "one cannot inspect quality into a product." A word of caution should be stated however. While it is true that one cannot change the quality of a given unit by inspecting it, it is also true that one can change the quality of a given lot by inspecting out the inferior units. One should always keep in mind that sometimes it may be more economical to produce with a relatively high proportion of inferior product and inspect out some of the inferior units than it would be to improve the productive process sufficiently to reduce the proportion of produced inferior units to the desired

In conclusion, it should be noted

This month's contribution was prepared by Frederick A. Ekeblad, Assistant Professor of Business Statistics.

Business Tips

(Continued from page 37)

or reject the product of a supplier, or require specifications for the product, which are in accord with statistical standards objectively applied, you are in a good position to build cordial and mutually advantageous relations with the supplier. The same is true for dealings with customers.

It stimulates healthy "competition in workmanship" among operators. An integral part of successful quality control is to localize the cause of inferior quality. Thus it is usually desirable to identify units of the product by process, by machine, by worker, by source of material, etc. Each worker may have his own chart for him and for all to see. Many workers like to do better than their fellows, hence the stimulus to competition.

Some have discovered that the strategic use of colors on the charts has been a boon to greater efficiency, even if the charts served no other purpose than to make the workers conscious of quality.

The charts also serve to control excessive stoppage of machines for adjustments which were actually unnecessary or at least premature.

Federal Legislation

(Continued from page 31)

make it impossible or unreasonable to do so".

There has been written into the new law a clarification of super-seniority rights, which follows the court interpretation developed under the present law. This means that if two or more persons are entitled to be restored to the same job, the one who left the job first has the prior right. Also, remployment rights do not attach to a temporary position, so that an employer can always avoid the necessity of reemploying more than the original number of employee's by classifying any position left vacant by an inductee as "temporary" thereafter.

There is one important procedural difference between the 1940 and 1948 laws. Under the old law, the Director of Selective Service was designated as the agent to assist veterans in regaining their old jobs. This function is now permanently transferred to the Secretary of Labor, who has also been administering the reemployment of World War II veterans since the Selective Service agency was abolished.

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Russell Mfg Co The Middletown

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Fafnir Bearing Co (ball)

New Departure Div of General Motors (ball)

Norma-Hoffmann roller)

Bath Tubs

New Haven

New Britain

Norma Corp (ball)

Briton

Stamford roller)

Bellows

Bridgeport Thermostat Company Inc (metallic)
Bridgeport Bellows Assemblies
Bridgeport Thermostat Company Inc Bridgeport Bellows Shaft Seal Assemblies Bridgeport Thermostat Company Inc Bridgeport Bells Bevin Brothers Mfg Co
Gong Bell Co The
Gaynor Electric Company
N N Hill Brass Co The

Bridgeport
East Hampton
(and buzzers)
Bridgeport
East Hampton Bristol Company The Saling Manufacturing Company aligning)

Bettler

Bristol Company The Unionville Belting Hartford Belting Co
Russell Mfg Co The Middletown
Thames Belting Co The
Benches
Charles Parker Co The (piano)
Bends—Pipe or Tube
National Pipe Bending Co The
160 River St New Haven Bent Tubing
American Tube Bending Co Inc New Haven
Bicycle Coaster Brakes
New Departure Div General Motors Corp
Bristol Bicycle Sundries
New Departure Div General Motors Corp
Bristol Binders Board
Colonial Board Company
Biological Products
Ernst Bischoff Company Inc Ernst Bischoff Company Inc
Blacking Salts for Metals
Mitchell-Bradford Chemical Co
Bridgeport
Blades
Canewell Manufacturing Company
Division (hack saw and band saw)
Blankets—Automatic
General Electric Company
Bleaching, Dyelng, Printing & Finishing
Glasgo Finishing Co The
United States Finishing Company
Bleaching, Blocks
Blocks Ivoryton Blocks Blocks
Howard Company (cupola fire clay) New Haven
Blower Fans
Colonial Blower Company
Connecticut Blower Company
Spencer Turbine Co The
Hartford

Blower Systems
Colonial Blower Company
Connecticut Blower Company
L R Mfg Div of The Ripley Co
Blueprints and Photostats
Joseph Merritt & Co
Boilers Torrington Hartford Bigelow Co The New Haven
Petroleum Heat & Power Co (domestic only)

Patte & Nuts Stamford Bolts & Nuts Stamford
Blake & Johnson Co The (nuts, machine screwbolts, stove) Waterville
Clark Brothers Bolt Co
O K Tool Co Inc The (T-Slot)
Bronderizion
Bronderizion Bonderizing
Clairglow Mfg Company
Leeds Electric and Mfg Co The Lydall & Foulds Paper Co The
National Folding Box Co Inc
New Haven Pulp & Board Co
Robertson Paper Box Co
Robert Gair Co Manchester New Haven New Haven Montville Portland Robert Carr Boxes

Clairglow Mfg Company (metal) Portland
Connecticut Container Corporation (corrugated shipping containers and interiors)

Wallingford
Wallingford (paper, folding) Folding Cartons Incorporated (paper, folding)
Merriam Mfg Co (steel cash, bond, security, fitted tool and tackle boxes)
Robert Gair Co (corrugated and solid fibre shipping containers)
Wallingford
Manufacture, Wallingford
Mallingford
Mallingford
Mallingford
Manufacture, Mallingford
Manufacture, Manufactu shipping containers,

Boxes & Crates

City Lumber Co of Bridgeport Inc The

Bridgeport Boxes—Paper—Folding
Atlantic Carton Corp
Bridgeport Paper Box Co
Carpenter-Hayes Paper Box Co Inc The
M S Dowd Carton Co
National Folding Box Co Inc (paper folding)
New Haven
New Haven Pulp & Board Co The
Robert Gair Co
S Curtis & Son Inc
Warner Brothers Company The
Boxes—Paper—Setup

Bridgeport

Norwich
Bridgeport

Ridgeport

Norwich
Bridgeport

Rototon
Rototon
New Haven
Montville
Portland
Sandy Hook
Bridgeport Boxes Paper Setup
Bridgeport Paper Box Co
Heminway Corporation The
Strouse Adler Company The Bridgeport Waterbury New Haven Strouse Adler Company The

Brake Cables

Eis Manufacturing Co
Brake Linings
Raybestos Div of Raybestos-Manhattan Ine The
(automotive and industrial)
Russell Mfg Co The
Brake Service Parts
Eis Manufacturing Co
Middletown
Middletown
Middletown Eis Manutacuums

Brass and Bronze

American Brasss Co The (sheet, wire, rods, Waterbury tubes)
Bristol Brass Corp The (sheet, wire, rods)
Bristol Chase Brass & Copper Co Waterbury
Miller Company The (phosphor bronze and brass
in sheets, strips, rolls) Meriden
Scovill Manufacturing Company Waterbury 91
Thinsheet Metals Co The (sheets and rolls)
Waterbury
Brass & Bronze Ingot Metal Thinsheet Alexandre Waterbury
Brass & Bronze Ingot Metal
Whipple and Choate Company The Bridgeport
Brass Goods
Rostand Mfg Co The (Ecclesiastical Brass
Milford Rostand Mfg Co The (Ecclesiastical Brass Wares)
Scovill Manufacturing Company (To Order)
Waterbury 91
Waterbury Companies Inc (to order) (small sheet metal parts)
Winchester Repeating Arms Company Division
Olin Industries Inc
Brass Mill Products
Bridgeport Brass Copper Co
Chase Brass & Copper Co
Scovill Manufacturing Company Waterbury 91
Brass Stencils—Interchangeable
Fletcher Terry Co The Box 415, Forestville
Brass Wall Plates
Gaynor Electric Company Inc
Bridgeport (Advt.)

IT'S M A D E N C 0 NNECTICUT

Brick—Building Donnelly Brick Co The New Britain	Castings-Permanent Mould Bradley & Hubbard Mfg Co The (zinc and	Bristol Company The
Bricks-Fire Howard Company New Haven	aluminum) Meriden Centrifugal Blower Wheels	Manning Maxwell & Mo Conveyor
Sargent & Company (Screw Eyes, Screw	Torrington Manufacturing Co The Torrington	Leeds Electric and Mfg
Hooks, Cup Hooks, Hooks and Eyes, C. H. Hooks) New Haven	John M Russell Mfg Co Inc Naugatuck Chain—Welded and Weldless Bridgeport Chain & Mfg Co Bridgeport	American Brass Co Ti tubes) Bristol Brass Corp The
American Standard Co Plantsville Hartford Special Machinery Co The Hartford	Chain—Read	Chase Brass & Copper tube)
Hartford Special Machinery Co The Brooms—Brushes Fuller Brush Co The Hartford	Bead Chain Mfg Co The Bridgeport- Chartered Coach Service Connecticut Company The (excursions a spe-	Thinsheet Metals Co The
B Schwanda & Sons Staffordville	ciaity) New Haven	New Haven Copper Co Copper S
G E Prentice Mfg Co The Hatheway Mfg Co The (Dee Rings) Bridgeport	American Cynamid & Chemical Corp Waterbury Apothecaries Hall Co Waterbury	New Haven Copper Co 7 Copper Wa
Hawie Mfg Co The John M Russell Mfg Co Inc Patent Button Co The Bridgeport Naugatuck Waterbury	Edcan Laboratories South Norwalk Macalaster Bicknell Company	Bridgeport Brass Co Cords—A
Shoe Hardware Div U S Rubber Company (footwear, clothing and strap) Waterbury	MacDermid Incorporated Waterbury Naugatuck Chemical Division United States	General Electric Compa Cords—B General Electric Compan
Waterbury Companies Inc Waterbury Buffing & Polishing Compositions	Kubber Co Naugatuck Chemicals—Agricultural	General Electric Compa
Apothecaries Hall Co Waterbury Lea Mfg Co Waterbury	Naugatuck Chemical Division United States Rubber Co (insecticides, fungicides, weed killers) Naugatuck	General Electric Compa
Williamsville Buff Mig Co The Danielson	Chemicals—Aromatic Naugatuck Chemical Division United States	General Electric Compa
B Schwanda & Sons Staffordville Colt's Manufacturing Company Hartford	Rubber Co Naugatuck Cherries	Sonoco Products Co (Cl
Colt's Manufacturing Company L C White Company The Waterbury Frank Parizek Manufacturing Co The	John Magee & Co Incorporated Saybrook Chromium Plating	Connecticut Container
Patent Button Co The West Willington Waterbury	Chromium Corp of America Waterbury Chromium Process Company The Nutmeg Chrome Corporation Hartford	Danbury Square Box Co
Scovill Manufacturing Company (Uniform and Tack Fasteners) Waterbury Companies Inc Waterbury	Chucks Cushman Chuck Co The Hartford	Connecticut Corrugated
Cabinets Charles Parker Co The (medicine) Meriden	Union Mfg Co New Britain	D L & D Container Cor
Cabinet Work Hartford Builders Finish Co Hartford	Cushman Chuck Co The Cushman Chuck Co The	Eyelet Specialty Co The
Rockbestos Products Corp New Haven	Howard Company (Fire Howard "B" and High Temperature Dry) New Haven	J B Williams Co The
General Electric Company Bridgeport Cable—Nonmetallic Sheathed	Cleansing Compounds MacDermid Incorporated Waterbury	Northam Warren Corpor Cotton Batting
General Electric Company Bridgeport Cable—Service Entrance	Lux Clock Mfg Co The Waterbury	Palmer Brothers Co Cotton
General Electric Company Bridgeport	E. Ingraham Co The Seth Thomas Clocks Thomaston	Floyd Cranska Co The Counting
Andrew B Hendryx Co The (bird and animal) Cams New Haven	United States Time Corporation The Clocks—Alarm Waterbury	Veeder-Root Inc Dextone Co The
Hartford Special Machinery Co The Rowbottom Machine Company Inc Waterbury	Lux Clock Mfg Co The Waterbury New Haven Clock and Watch Co The (spring	American Standard Co
F B Skiff Inc Capacitors Hartford	& electric) New Haven William L Gilbert Clock Corporation The	Barnes Tool Company T
Electro Motive Mfg Co Inc The (mica & Willimantic	Clocks-Automatic Cooking Winsted	O K Tool Co Inc The 33 Hull St Standard Machinery C
Standard Card Clothing Co The (for textile	Lux Clock Mfg Co The Waterbury Clutches Snow-Nabstedt Gear Corp The New Haven	single and duplex) Delayed Actio
mills) Stafford Springs Carpenter's Tools	Russell Mfg Co The Middletown	M H Rhodes Inc R W Cramer Company
Sargent & Company (Planes, Squares, Plumb Bobs, Bench Screws, Clamps and Saw Vises) New Haven	Raybestos Div of Raybestos-Manhattan Inc The	J M Ney Company The
Carpets and Rugs Bigelow-Sanford Carpet Co Thompsonville	(clutch facings—molded, woven, fabric, metallic) Bridgeport	Diamond Tool and Die
Carpet Lining Palmer Brothers Co Fitchville	General Electric Company Colls—Pipe or Tube	Dictating Dictation
Casket Trimmings Bridgeport Casket Hardware Co The	National Pipe Bending Co The 160 River St New Haven	Gray Manufacturing Cor Soundscriber Corporation Die & Too
Casters Bridgeport Bassick Company The (Industrial and General)	Palmer Brothers Co Fitchville	Parsons Tool Inc
George P Clark Co Windsor Locks	Commercial Heat Treating A F Holden Company The 52 Richard St West Haven	Newton-New Haven Co
Bradley & Hubbard Mfg Co The (grey iron,	Communication Equipment Airadio Incorporated (aircraft, marine, intra-	ABA Tool & Engineerin Parker Stamp Works
brass, bronze, aluminum) Meriden Charles Parker Co The (gray iron) Meriden Eastern Malleable Iron Company The (malle-	facility) Stamford	Weimann Bros Mfg Co
able iron, Z metal and alloy) Naugatuck Gillette-Vibber The (grey iron, brass, bronze,	Norwalk Company Inc (high pressure air and South Norwalk	Corbin Cabinet Lock D
aluminum, also Bronze Bushing Stock) New London	Plasticrete Corp Condensers Hamden	Die-Heads-S Eastern Machine Screw
John M Russell Mfg Co Inc (brass, bronze and aluminum) Naugatuck	Airadio Incorporated (variable) Stamford	Barclay Sts Geometric Tool Co The
Malleable Iron Fittings Co (malleable iron and steel) Branford McLagon Foundry Co (gray iron) New Haven	Sonoco Products Co (Climax-Lowell Div) (Paper) Mystic	American Standard Co
Newton-New Haven Co (zinc and aluminum) 688 Third Ave West Haven	Stanley P Rockwell Co Inc The (Consulting)	Hoggson & Pettis Mfg
Philbrick-Rooth & Spencer Inc (grey iron) Hartford	296 Homestead Ave Contract Machining Molleable Lear Fittings Company	Parker Stamp Works In die castings) Dies and I
Scovill Manfacturing Company (Brass & Bronze) Waterbury 91 Sessions Foundry Co The (gray iron) Bristol	Malleable Iron Fittings Company Branford Contract Manufacturers Greist Mfg Co The (metal parts and assemblies)	Consolidated Industries Dish Washin
Union Mfg Co (gray iron & semi steel) New Britain	503 Blake St New Haven Merriam Mfg Co (production runs-metal boxes	Colt's Manufacturing C
Waterbury Foundry Company The (highway & Waterbury	and containers to specifications) Durham Scovill Manufacturing Company (Metal Parts	Orkil Inc-Cutaway H
Wilcox Crittenden & Co Inc (gray iron and brass) Middletown	and Assemblies) Waterbury Companies Inc Waterbury 91 Waterbury	Sawyer Display Corp

Controllers
Finisted Company The
fanning Maxwell & Moore Inc
Conveyor Systems
eeds Electric and Mig Co The
Copper
merican Brass Co The (sheet, Waterbury Bridgeport Hartford wire, rods Waterbury Bristol ristol Brass Copp The (sheet)
ristol Brass & Copper Co (sheet, rod, wire.
Waterbury tube)
hinsheet Metals Co The (sheets and rolls)
Waterbury Thinsheet Metals Co The (sheets and rolls)

Copper Sheets
New Haven Copper Co The
Copper Shingles
New Haven Copper Co The
Copper Water Tube
Bridgeport Brass Co
General Electric Company
Cords—Asbestos
General Electric Company
Cords—Portable
General Electric Company
Cords—Portable
General Electric Company
Cords—Portable
General Electric Company
Cords—Bridgeport
Bridgeport
Bridgeport
Cords—Bridgeport
Bridgeport
Bridgeport
Cords—Bridgeport
Bridgeport
Cord Sets
General Electric Company
Cord Sets
General Electric Company
Cord Sets
Sonoco Products Co (Climax-Lowell Div)
Mystic Corrugated Box Manufacturers
onnecticut Container Corporation
Wallingford Danbury Square Box Co The Danbury Corrugated Shipping Cases
Connecticut Corrugated Box Div Robert Gair
Portland Co Inc L & D Container Corp 87 Shelton Ave New Haven Cosmetic Containers
Eyelet Specialty Co The
Cosmetics
I B Williams Co The
Northam Warren Corporation
Cotton Batting & Jute
Palmer Brothers Co
Cotton Varn
Floyd Cranska Co The
Counting Devices
Veeder-Root Inc
Cut Stone

New Haven
Waterbury
Glastonbury
Stamford
Fitchville
Moosup
Cotton Varn
Moosup
Counting Devices
Veeder-Root Inc
Cut Stone Dextone Co The

Cutters

American Standard Co (special)
Barnes Tool Company The (pipe
OK Tool Co Inc The (inserted tooth milling)
33 Hull St
Standard Machinery Co The (rotary board, single and duplex)
Delayed Action Mechanism
M H Rhodes Inc
R W Cramer Company Inc
Dental Gold Alloys
J M Ney Company The
Diamonds—Industrial
Diamond Tool and Die Works
Dictating Machines
Dicta Dextone Co The New Haven 688 Third. Ave West Haven Die Casting Dies ABA Tool & Engineering Co Parker Stamp Works Inc The Weimann Bros Mfg Co The Manchester Hartford Derby Die Castings (Aluminum & Zinc) in Cabinet Lock Div American Hardware rp New Britain Die-Heads-Self Opening
Eastern Machine Screw Corp The Truman &
Barclay Self Series Corp The Haven
Geometric Tool Co The New Haven Geometric Tool Co The

Dies

American Stapdard Co
Hoggson & Pettis Mfg Co The 141 Brewery St
New Haven
Parker Stamp Works Inc The (for plastics and Parker Stamp Works and the total die castings)

Dies and Die Sinking
Consolidated Industries West Cheshire
Dish Washing Machines
Colt's Manufacturing Company Hartford
Disk Harrows
Orkil Inc—Cutaway Harrow Division
Higganum Hartford

Displays

Stamford

Stamford

Hartford Hartford Torrington

Bridgeport

P & F Corbin Division The American Hardware Corp New Britain
Sargent & Company New Haven
Vale & Towne Manufacturing Company The
Stamford Dowel Pins
Allen Manufacturing Co The
Drafting Accessories
Joseph Merritt & Co
Draperies
Draperies Hartford Hartford Palmer Brothers Co Fitchville Henry & Wright Manufacturing Company The (sensitive) Drop Forgings Atwater Mfg Co
Blakeslee Forging Co The
Bridgeport Hdwe Mfg Corp The
Capewell Mfg Company
Consolidated Industries
West Cheshire
Druggists' Rubber Sundries
Seamless Rubber Company The
Outst Collecting Systems
Connecticut Blower Company

Plaintville Connecticut Blower Company

Edged Tools
Collins Co The (axes and other edged tools)
Collinsville Russell Mfg Co The
Electric Appliances Middletown General Electric Company Bridgeport
Silex Co The 80 Pliny St Hartford Silex Co The

Electric Cables

Rockhestos Products Corp (asbestos insulated)

New Haven Rockbestos Frontes Cor.

Rew Haven

Electric Circuit Breakers

Trumbull Electric Mfg Co The Plainville

Electric—Commutators & Segments

Cameron Elec Mfg Co The (rewinding motors)

Ansonia Cameron Electric Cord & Cord Sets
Accurate Insulated Wire Corp New Haven
Electric Cords
Rockbestos Products Corp (asbestos insulated)
New Haven United Cinephone Corporation Torrington Electric Fixture Wire
Rockbestos Products Corp (asbestos insulated) New Haven Winsted Hardware Mfg Co
"Durabilt")
Electric Insulation s (trade mark Winsted Case Brothers Inc
Rogers Corporation The
Electric Knile Switches
Gregory Manufacturing Co Inc T Manchester Manchester The New Haven Electrical Outlet and Switch Boxes, and General Electric Company Bridgeport Electric Panel Boards
Federal Electric Products Co Inc
Trumbull Electric Mfg Co The Hartford Plainville Electric Safety Switches Federal Electric Products Co Inc Trumbull Electric Mfg Co The Hartford Plainville Electric Signs United Advertising Corp New Haven Electric Specialties
Gregory Manufacturing Co Inc The New Haven R W Cramer Company Inc The Electric Time Controls
Rew Haven Clock and Watch Combile and alarm)

New Haven New Haven New Haven New Haven Electric Wire Rockbestos Products Corp (asbestor insulated) Electrical Circuit Breakers
Federal Electric Products Co Inc Hartford
Electrical Conduit Fittings & Grounding Specialties
Gillette-Vibber Company The New London **Electrical Control Apparatus** Federal Electric Products Co Inc Trumbull Electric Mfg Co The Hartford A C Gilbert Co New Haven Electrical Motors
U S Electrical Motors Inc Electrical Recorders
Bristol Co The Waterbury Electrical Relays and Controls
Allied Control Co Plantsville

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Mystic

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Britain

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Advt)

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Electronic Equipment Airadio Incorporate Airadio Incorporated Electronics
Crystal Research Laboratories Inc
Gray Manufacturing Company The
United Cinephone Corporation
Electroplating
National Sherardizing & Machine Co National Sherardizing & Machine Co
Waterbury Plating Company
Electroplating—Equipment & Supplies
Enthone Inc
MacDermid Incorporated
MacDermid Incorporated
Waterbury
Waterbury Electroplating—Leaning—Waterbury
Enthone Inc
MacDermid Incorporated
Waterbury
Electrotypes
W T Barnm & Co Inc (all classes) New Haven
Elevators
Eastern Machinery Co The (passenger and
Ireight) Row Haven
General Elevator Service Co
Enameling
Elevator Service Co
Enameling
Hamden General Elevator Strambling
Enameling
Conn Metal Finishing Co
Leeds Electric and Mfg Co
Materbury Plating Company
Waterbury Plating Company
Clairglow Mfg Co
Enameling and Finishing
Clairglow Mfg Co
Engines
Pratt & Whitney Aircraft Div United Aircraft
Corp (aircraft)
Wolverine Motor
Works Inc (diesel stationary
Marine)

Engines
Pratt & Whitney Aircraft Div United Aircraft
Corp (aircraft)
Wolverine Motor
More Motor
Marine)

Engines
Prattage
Portland
East Hartford
Bridgeport Envelopes Curtis 1000 Inc United States Envelope Company, Hartford Division Hartford United States
Division
Exhibits
Sawyer Display Corp
Extractors—Tap
West Hartford Extractors—Tap
Walton Company The
Eyelets
L C White Company The Materbury
Platt Bros & Co The P O Box 1030 Waterbury
Plume & Atwood Mig Co The
Scovill Manufacturing Company
Waterbury Companies Inc.
Extractors—Tap
Waterbury
Waterbury
Waterbury Fans—Electric
General Electric Company General Electric Company
Fasteners—Silde & Snap
G E Prentice Mfg Co The
Scovill Manufacturing Company
(Snap)
Waterbury 91 Felt
Auburn Manufacturing Company The (mechanical cut parts)

Middletown Felt cal, cut parts) Middletc
Felt—All Purpose
American Felt Co (Mills & Cutting Plant)
Glenv Chas W. House & Sons Inc (Mills & Cutting Plant)

Chas W. House & Sons Inc (Mills & Cutting Plant) Plant) Ferrules
Waterbury Companies Inc
Fibre Board Case Brothers Inc
C H Norton Co The
Rogers Corporation (Specialty)
Standard Card Clothing Co The
Standard Card Clothing Co The
Standard Card Clothing Co The Standard Card Clothing to The Stafford Springs
Film Spools
Watkins Manufacturing Co Inc Finger Nail Clippers
H C Cook Co The 32 Beaver St Ansonia
Firearms
Colt's Manufacturing Company Hartford
Remington Arms Co Inc Bridgeport
Winchester Repeating Arms Company Division
Olin Industries Inc New Haven
Fire Hose (municipal and industrial)
Sandy Hook
Fireplace Goods Fireplace Goods

American Windshield & Specialty Co The
381 Boston Post Road Milford
John P Smith Co The (screens) 423-33 Chapel
St New Haven Fireproof Floor Joists
Dextone Co The
Fireworks
New Haven M Backes' Sons Inc Wallingtord Fishing Tackle
Bevin-Wilcox Line Co The (lines)
H C Cook Co The 32 Beaver St Ansonia Horton Mfg Co The (reels, rods, lines) Bristol Jim Harvey Div Local Industries Inc (nets, lures) M Backes' Sons In Flashlights Flashlights
Winchester Repeating Arms Company Division
Olin Industries Inc
Flashlights and Radio Batterles
Wichester Repeating Arms Company Division
Olin Industries Inc
Floor & Ceiling Plates
Beaton & Cadwell Mig Co The
Gaynor Electric Company Inc
Bridgeport

Fluorescent Lighting Equipment Vanderman Manufacturing Co The Willi Wiremold Company The Ha Wiremold Company The Food Mixers—Electric
General Electric Company Bridgeport
Forgings
Clark Brothers Bolt Co Mildale
Heppenstall Co (all kinds and shapes)
Bridgeport
Non-ferrous) Scovill Manufacturing Company (Non-ferrous)
Waterbury 91 Foundries

Foundries

Foundries

Foundries

Foundries

Foundries

Bristol

Union Mfg Co (gray iron & semi steel)

New Britain

Wilcox Crittenden & Co Inc (iron, brass, aluminum and bronze)

Middletown Foundry Riddles
John P Smith Co The 423-33 Chapel St
Rolock Inc (brass, galvanized, steel) Southport Norwalk Airconditioning Corp The (warm air oil fired) South Norwalk W S Rockwell Company (Industrial) Fairfield Furnace Linings Mullite Refractories Co The Mullite Refractories to the Furniture Pads
Gilman Brothers Company The
Fuse Blocks
Gregory Manufacturing Co Inc
New Haven Fuses—Plug and Cartridge
General Electric Company Bridgeport
Gage Blocks
Fonda Gage Company (Fonda lifetime-carbide and steel) Malleable Iron Fittings Co
Wilcox Crittenden & Co Inc
Galvanizing & Electrical
Gillette-Vibber Co The
Gaskets
Gaskets
Galvanizing Company The (from all Galvanizing Auburn Manufacturing Company The (from all materials) Middletown materials) Middletown materials) Middletown Raybestos Div of Raybestos-Manhattan Inc The Bridgeport American Standard Co
Bristol Co The (pressure and vacuu
ing automatic control)
Fonda Gage Company (special)
Helicoid Gage Division American
Cable Co Inc
Manning Maxwell & Moore Inc Plantavilla Waterbury
Stamford
Chain &
Bridgeport
Bridgeport Gears and Gear Cutting
Hartford Special Machinery Co The Hartford Hartford Special Augustines,

Glass and China
Rockwell Silver Co The (silver decorated)

Meriden Glass Blowing
Macalaster Bicknell Company New Haven Glass Coffee Makers
Silex Co The 80 Pliny St Hartford Glass Cutters
Fletcher Terry Co The Box 415 Forestville Fletcher Terry Co Ine
Glass Processing
Woodbury Glass Company Inc
Box 8 East Hartford

Golf Equipment

Horton Mfg Co The (clubs, shafts, balls, bags)

Bristol Governors
Pickering Governor Co The (speed regulating centrifugal, hydraulie)
Greeting Cards
A D Steinback & Sons Inc
New Haves Greeting Cards

A D Steinback & Sons Inc
Grinding
Centerless Grinding Co Inc
custom grinding; centerless, cylindrical, surfaces, internal and special)

Hartford Special Machines
Cormunity
Rowbottom Machine Company Inc

Greenwets

Grommets

New Haven
(Precision
cylindrical, surfaces, internal and special)

Hartford Cormunity
(cam)
Waterbury Grommets
Plume & Atwood Mfg Co The (brass and zinc)
Waterbury

Hand Tools

Bridgeport Hdwe Mfg Corp The (nail pullers, scout axes, box opening tools, trowels, coping saws, putty knives)

Bridgeport Hdwe Mfg Corp The (nail pullers, scout axes, box opening tools, trowels, coping saws, putty knives)

Bridgeport Hdwe Grew drivers, machinists' punches, cold chisels, scratch awls and nail sets)

Peck Stow & Wilcox Co The (Bit braces, chisels, dividers, draw knives, hammers, pliers, squares, snips, wrenches)

Southington (Advt.)

CONNECTICUT IT'S MADEIN

Seasion of Marchane College Samford	Hardware Bassick Company The (Automotive) Bridgeport P & F Corbin Division The American Hardware Corp (Builders) New Britain Sargent & Company New Haven Wilcox Crittenden & Co Inc (marine heavy and industrial) Middletown Yale & Towne Manufacturing Company The (builders) Hardware—Marine & Bus Rostand Mfg Co The Milford	Insulating Refractories Inter-Communications Equipment Connecticut Telephone & Electric Division of Great American Industries Inc Ironing Machines—Electric General Electric Company Jacquard Case Brothers Inc Japanning Manchester	Locks—Suit-Case and Trimmings Corbin Cabinet Lock Div American Hardware Corp Excelsior Hardware Co The Locks—Trunk Yale & Towne Manufacturing Excelsior Hardware Co The Yale & Towne Manufacturing (company The Company The Company The Company The Company The Company The Cand suitcase)
Jes & Towns Maunisteuring Composition Standard Marca Special Tool Co (Moore) Bridgeport Lock Dearward Standard Composition of the Standard Standard Composition of the Standard Composition of the Standard Standard Standard Composition of the Standard Standard Standard Standard Composition of the Standard Standard Standard Standard Standard Composition of the Standard Standar	Hardware—Trailer Cabinet Excelsior Hardware Co The Hardware, Trunk & Luggage Corbin Cabinet Lock Div American Hardware	Moore Special Tool Co (Moore) Sig Boring American Standard Co Plantsville	Excelsior Hardware Co The Loom—Non-Metallic Wiremold Company The Luggage Fabric Hartford
Health, Surgical & Orthopeale Supports for book, besteat and abdomen). New Haven for book for book besteat and abdomen). New Haven for book for book besteat and the form of the form o	J H Sessions & Son Bristol Yale & Towne Manufacturing Company The Stamford Hat Machinery	Jig Grinder Moore Special Tool Co (Moore) Jigs and Fixtures American Standard Co Plantsville	Lumber & Millwork Products City Lumber Co of Bridgeport Inc Bridgeport Machinery Fenn Manufacturing Company The (Special)
Sargent & Company New Havein New Britain Machine Co New Britain Machine Division The New Britain Machine Co New Britain New Britain Machine Co New Britain Machine Co New Britain New B	Berger Brothers Company The (custom made for back, breast and abdomen) New Haven Heat Treating	Raybestos Div of Raybestos-Manhattan Inc The (compressed sheet) Bridgeport Key Blanks Corbin Cabinet Lock Div American Hardware	Globe Tapping Machine Company (dial type drilling and tapping) Hallden Machine Company The (mill) Peck Stow & Wilcox Co The (Machines &
Standy P. Noctwell on the Interford Section Interford Section	Driscoll Wire Company The Shelton New Britain-Gridley Machine Division The New Britain Machine Co New Britain	Graham Mfg Co The Derby Sargent & Company Yale & Towne Manufacturing Company The Stamford	& power operated) Southington Machinery (Continued) Standard Machinery Co The (bookbinders) Mystic
Standery P. Rockwell. Go. Inc. The Commercial 2996 Homested Ave Waterbury 2996 Homested Ave Waterbury 2996 Homested Ave Davis of the Company 2096 Homested Spring Machine Petroleum Hartford Wallace Barnes Go The Div Associated Spring Mitchell-Bradf Street West Haven Apparatus Mitchell-Bradf Street West Haven Machine Company The Company The Company The Contract Review of Company The Contract Review Company The	Stanley P Rockwell Co Inc The 296 Homestead Are Heat-Treating Equipment A F Holden Company The 52 Richard Street West Haven (Main Plant)	J & J Cash Inc (Woven) South Norwalk Naugatuck Chemical Division United States Rubber Co (for rubber articles) Naugatuck Label Moisteners Better Packages Inc Shelton	Machine Bases State Welding Co The (Fabricated Steel & Salvage of Broken Castings) Hartford
Lacquere & Synthetic Enamels Mitchell-Bradford Street Manageath Chemical Company Matter Street Ma	Stanley P Rockwell Co Inc The (commercial) 2996 Homestead Ave Wallace Barnes Co The Div Associated Spring Corp Bristol	Bowser Inc Refrigeration Division Terryville Eastern Industries Inc Laboratory Supplies Laboratory Supplies	Fenn Manufacturing Company The (precision parts) Grandahl Tool and Machine Company Hartford Hartford Special Machinery Co The (contract
heating devices) Meriden Naugatuck Rubiber Co (sulphuric, nitric and muriatic Rubiber Co (sulphuric) Rubiber Company Rose A Soss Sos Inc (Genuine Pigskin) Rose & Soss Inc (Genuine Pigskin) Rose & Soss Inc (Genuine Pigskin) Rose A Soss Inc (Remuine Pigskin) Rose Industrial Rubiber Industrial Rubiber Industrial Rubiber Industrial Rubiber Industrial Rubiber Industrial Rubiber Industrial Rub	A F Holden Company The 52 Richard Street West Haven Mitchell-Bradford Chemical Co Heating Apparatus	Lacquers & Synthetic Enamels Chemical Coatings Corporation Zapon Div Atlas Powder Co Ladders Ladders	work only) National Sherardizing & Machine Co (job) Hartford Parker Stamp Works Inc The (Special) Hartford Hartford
Hex-Socket Screws Brissol Company The Misson Company The Misson Company Maleable Iron Hitings Home of Bronson Company Hobs and Hobbings ABA Tool & Engineering Co Union Misson Company Home Supporter Trimmings Home Supporter Trimmings Howe Bridgeport Hose Supporter Trimmings How Hob Signal Systems Connecticut Teleono & Exert Company How How Hobber Company How How Hobber Company How How Hobber Company How How Hobber Company How Hob Sand Hobber Company Hob Sand Hobber Company	heating devices) Meriden Heavy Chemicals Naugatuck Chemical Division United States Rubber Co (sulphuric, nitric and muriatic	Lampholders—Incandescent and Fluorescent General Electric Company Lamp Shades Verplex Company The Lathes Essex	Torrington Manufacturing Co The (special rolling mill machinery) Machines Campbell Machine Div American Chain & Cable
ABA Tool & Engineering Co Manchester Holsts and Trolleys Union Mig Company Home Laundry Equipment General Electric Company Hose Supporter Trimmings Hose Support Hose Supporter Trimmings Hose Supporter Trimmings Hose Support Hose Supporter Trimmings Hose Supporter Trimings Hose Supporter Trimings Hose Supporter Trimmings	Hex-Socket Screws Bristol Company The Waterbury Highway Guard Rail Hardware Malleable Iron Fittings Co Branford Hinges	Bullard Company The (vertical turret cutmaster and Mult-Au-Matic, vertical multi-spindle) Bridgeport Leather Herman Roser & Sons Inc (Genuine Pigskin)	Patent Button Company The Waterbury Special Devices Inc (Special. new develop- ments, engineering, design and construction) Berlin
General Electric Company Hose Supporter Trimmings Hawie Mfg Co The (So-Lo Grip Tabs) Bridgeport Hospital Signal Systems Connecticut Telephone & Electric Division of Great American Industries Inc Hot Water Heaters Petroleum Heat & Power Co (Instantaneous odmestic oil burner) Hydraulic Brake Fluids Eis Manufacturing Company Hydraulic Brake Fluids Eis Manufacturing Company Hydraulic Brake Fluids Eis Manufacturing Company Middletown Appender Corporation Bowser Inc Refrigeration Division Bowser Inc Refrigeration Division Bowser In Refrigeration Division Bowser	ABA Tool & Engineering Co Holsts and Trolleys Union Mfg Company Hobs and Hobbings Manchester Manchester	Geo A Shepard & Sons Co The (sheepskin, shoe upper, garment, grain and suede) Bethel Leather Dog Furnishings Andrew B Hendryx Co The New Haven	Machines—Automatic Chucking New Britain Gridley Machine Division The New Britain Machine Co (multiple spindle and double end) New Britain
Connecticut Telephone & Electric Division of Great American Industries Inc Hot Water Heaters Petroleum Heat & Power Co (Instantaneous domestic oil burner) Stamford Hydraulic Brake Fluids Eis Manufacturing Co Middledown Industrial Flinishes Chemical Coatings Corporation Zapon Div Atlas Powder Co Industrial And Marking Tapes Seamless Rubber Company The New Haven Industrial Refrigeration Division (Specialists) Infra-Red Equipment Leeds Electric and Mig Co The American Cyanamid & Chemical Corporation Instruments Insulated Wire Cords & Cable Kerite Insulated Wire Cords & Cable Kerite Insulated Wire Cords & Cable Kerite Insulation Gilman Brothers In (designers, New Haven Insulation Gilman Brothers In (designers, New Haven Lighting Part of the Marchines Special Company Norfolk Lights—Trouble General Electric Company Bridgeport Lighting Accessories—Fluorescent General Electric Company Norfolk Lighting Accessories—Fluorescent General Electric Company Bridgeport Machines—Precision Boring Machines—Ore New Britain Gridger Machine Co New Britain Machine Co New Haven Lighting Accessories—Fluorescent Machines—Precision Division Machines—Flouring Waterbury Waterbury Farrel Foundry & Machine Co The Waterbury Farrel Foundry & Machine Co The Machines—Thread Rolling Waterbury Farrel Foundry & Machine Co The Machines—Precision New Haven New	General Electric Company Bridgeport Hose Supporter Trimmings Hawie Mfg Co The (So-Lo Grip Tabs) Bridgeport	G E Prentice Mfg Co The Kensington Leather, Mechanical Auburn Manufacturing Company ings, cubs, washers, etc.) Kensington The (pack-Middletown Middletown	New Britain-Gridley Machine Division The New Britain Machine Co (single and multiple spindle) Machines—Forming
Hydraulic Brake Fluids Eis Manufacturing Co Industrial Finishes Chemical Coatings Corporation Industrial Finishes Chemical Coatings Corporation Industrial Refrigeration Industrial and Marking Tapes Samless Rubber Company The New Haven Industrial Refrigeration In Refrigeration Division In Refrigeration Division In Refrigeration Division In Refrigeration Division Infra-Red Equipment Leeds Electric and Mig Co The Insecticides American Cyanamid & Chemical Corp Darworth Incorporated ("Coracide" DDT Dispenser) Insecticide Bomb Bridgeport Brass Company (Aer'a'sol) Bridgeport Brass Company (Aer'a'sol) Bridgeport Insulated Wire & Cable Co Inc Emistol Company The Segment September Corporation Rocky Hill Stamford Lighting Equipment Waterbury Companies Inc Lighting Protection Marting Protection Edward H Brown Hartford & New Haven Lighting Protection Edward H Brown Hartford & New Haven Lighting Protection Edward H Brown Hartford & New Haven Lighting Equipment Waterbury Companies Inc Lighting Equipment Waterbury Machines—Slotting Waterbury Farrel Foundry & Machine Co The Waterbury Farrel Foundry & Machine Co Waterbury Waterbury Farrel Foundry & Machine Co The Waterbury Farrel Foundry & Machine Co The Waterbury Farrel Foundry & Machine Co Waterbury Stamford Waterbury Farrel Foundry & Machine Co The Waterbury Farrel Foundry & Machine Co Waterbury Waterbury Farrel Foundry & Machine Co The Waterbury Farrel Foundry & Machine Co Waterbury Waterbury Farrel Foundry & Machine Co The Waterbury Farrel Foundry & Machine Co W	Connecticut Telephone & Electric Division of Great American Industries Inc Meriden Hot Water Heaters Petroleum Heat & Power Co (Instantaneous	Lehman Brothers Inc (designers, engravers, lithographers) New Haven Lighting Accessories—Fluorescent General Electric Company Norfolk Lights—Trouble	and ribbon stock) Bridgeport Machines—Paper Ruling John McAdams & Sons Inc Machines—Precision Boring
Edward H Brown Hartford & New Haven Lithographing Foundry & Machine Co Waterbury	Hydraulic Brake Fluids Eis Manufacturing Co o Middletown Industrial Finishes Chemical Coatings Corporation Rocky Hill	Miller Co The (Miller, Duplexalite, Ivanhoe) Meriden	The New Britain Machine Co Machines—Slotting Waterbury Farrel Foundry & Machine Co The (screw head) Waterbury
Leeds Electric and Mfg Co The Insecticides American Cyanamid & Chemical Corporated ("Coracide" DDT Dispenser) Darworth Incorporated ("Coracide" DDT Dispenser) Bridgeport Brass Company (Aerasa and Description of the Insulated Wire Cords & Cable Kerite Insulated Wire Cords & Cable Kerite Insulated Wire Cords & Cable Bridgeport Bristol Company The Jebratuments Bristol Company The Jewater Cords & Cable Bridgeport Brass Company The Jewater Cords & Cable Bridgeport Instruments Bristol Company The Jewater Cords & Cable Cords Cable & Towne Manufacturing Cords Area and Son Fairfield Machinery—Cold Heading Waterbury Farrel Foundry & Machine Cords Waterbury Botwink Brothers Instrument Waterbury Farrel Foundry & Machine Cords Waterbury Waterbury Farrel Foundry & Machine Cords Waterbury Bristol Machinery—Net Waterbury Farrel Foundry & Machine Cords Waterbury Waterbury Farrel Foundry & Machine Cords Waterbury Bristol Machinery—Net Waterbury Farrel Foundry & Machine Cords Waterbury Waterbury Farrel Foundry & Machine Cords Waterbury Bristol Machinery—Net Waterbury Waterbury Farrel Foundry & Machine Cords Waterbury Bristol Machinery—Net Waterbury Waterbury Farrel Foundry & Machine Cords Waterbury Bristol Machinery—Cold Heading Waterbury Farrel Foundry & Machine Cords Waterbury British Machinery—Cold Heading Waterbury Farrel Foundry & Machiner Cords Waterbury Bristol Machinery—Cold Heading Waterbury Farrel Foundry & Machine Cords Waterbury Bristol Machinery—Cold	Industrial and Marking Tapes Seamless Rubber Company The New Haven Industrial Refrigeration Bowser Inc Refrigeration Division (Special-	Edward H Brown Hartford & New Haven Lithographing Kellogg & Bulkeley A Division of Connecti- cut Printers Inc Hartford	Waterbury Farrel Foundry & Machine Co The Waterbury Machines—Well Drilling Consolidated Industries West Cheshire
Darworth Incorporated ("Coracide" DDT Dispenser) Dispenser Disp	Infra-Red Equipment Leeds Electric and Mfg Co The Hartford Insecticides American Cyanamid & Chemical Corp	Vale & Towne Manufacturing Company The Stamford	Waterbury Farrel Foundry & Machine Co The Waterbury Machinery—Cold Heading Waterbury Farrel Foundry & Machine Co
Insulated Wire & Cords & Cable Kerite Insulated Wire & Cable Co Inc Seymour Instruments Bristol Company The J-B-T Instruments Inc (Electrical and Temperature) Insulation Gilman Brothers Co The Gilman Brothers Co The Insulation Insul	Darworth Incorporated ("Coracide" DDT Dispenser) Insecticide Bomb Bridgeport Brass Company (Aer*a*sol) Bridgeport	P & F Corbin Division The American Hard- ware Corp New Britain Sargent & Company New Haven Yale & Towne Manufacturing Company The Stamford	Machinery Dealers & Rebuilders Botwinik Brothers New Haven J L Lucas and Son Fairfield Machinery—Metal-Working
J.B.T Instruments Inc (Electrical and Temperature) New Haven Insulation Gilman Brothers Co The New Haven Company The Gilman Brothers Co The Locks—Special Purpose Manufacturing Company The Stamford The (forming and tapping) Waterbury Waterbury Farrel Foundry & Machine Co Waterbury The (forming and tapping) Waterbury Waterbury Farrel Foundry & Machine Co Waterbury	Insulated Wire & Cable Kerite Insulated Wire & Cable Co Inc The Seymour Instruments Bristol Company The Waterbury	Corp Cabinet Lock Div American Hardware Corp New Britain Excelsior Hardware Co The Stamford	Bristol Metal-working Equipment Hartford Waterbury Farrel Foundry & Machine Co The Machinery-Nut Waterbury Farrel Foundry & Machine Co
	perature) New Haven	Yale & Towne Manufacturing Company The	Machinery-Screw and Rivet Waterbury Farrel Foundry & Machine Co The Waterbury

dgeport nultiple Britain

le wire Vorwalk Britain

ine Co ine Co heshire ine Co

ine Co Haven Fairfield

fartford ine Co terbury ine Co ine Co

(Advt.)

Machinery—Wire Drawing
Waterbury Farrel Foundry & Machine Co
The Waterbury
Mail Boxes, Apartment & Residential
Corbin Cabinet Lock Div American Hardware
Corp Mailing Machine New Britain Mail Boxes, Apartment & Residential
Corbin Cabinet Lock Div American Hardware
New Britain
Pitney-Bowes Inc
Manganese Bronze Ingot
Whipple and Choate Company
Marine Engines
Kilborn-Sauer Company (running lights and searchlights)
Lathrop Engine Co The
Marine Equipment
Wilcox Crittenden & Co Inc
Marine Equipment
Wilcox Crittenden & Co Inc
Marine Reverse Gears
Snow-Nabstedt Gear Corp The
New Haven
Parker Stamp Works Inc The (steel) Hartford
Martices
W T Barnum & Co Inc
Martices
W T Barnum & Co Inc
Mattresses
Palmer Brothers Co
Mattresses
Palmer Brothers Co
Mechanical Assemblies—Small
H R Hodoes Inc
Mechanical Specialites
Gregory Manufacturing Co Inc The
Mechanics Hand Tools Mechanics Hand Tools

Bridgeport Hdwe Mfg Corp The (screw drivers, wrenches, pliers, cold chisels, hammera, autorepair tools)

Bridgeport repair tools)
Metal Cleaners
Apothecaries Hall Co
MacDermid Incorporated
Metal Cleaning Machines Waterbury Metal Cleaning Maci Colt's Manufacturing Company Metal Flnishes Mitchell-Bradford Chemical Co Metal Flnishing National Sherardizing & Machi Hartford Bridgeport Hartford Waterbury Plating Company Waterbury
Metal Goods
Waterbury Companies Inc (to order)
Waterbury Metallizing
Conn Metal Finishing Co
Metal Novelties
H C Cook Co The 32 Beaver St Ansonia
Waterbury Companies Inc
Waterbury Companies Inc
Waterbury Company The
Metal Products
State Welding Company The
Metal Products—Stampings
J H Sessions & Son
Scovill Manufacturing Company (Made-toOrder)

Companies Inc
Waterbury 91
Order)

Companies Inc
Waterbury 91
Waterbury 91
Waterbury 91
Waterbury 91 Scovill Manutacturing Waterbury 91
Order)
Waterbury Companies Inc
Metal Specialties
Excelsior Hardware Co The
Autoyre Co The (Small)
Bridgeport Chain & Mfg Co
DooVal Tool & Mfg Inc The
Excelsior Hardware Co The
Grandahl Tool and Machine Company
Grandahl Tool and Machine Company
Hartford Greist Mfg Co The 503 Blake St New Haven
Hayes Metal Stampings Inc Hartford
H C Cook Co The 32 Beaver St Ansonia
J A Otterbein Company The (metal fabrications) H C Cook Co The
J A Otterbein Company The (metal fabrications)
J H Sessions & Son
Patent Button Co The
Plume & Atwood Mfg Co The
and steel)
G E Prentice Mfg Co The
Saling Manufacturing Company
Scovill Manufacturing Company
Stanley Works The
Swan Tool & Machine Co The
Verplex Company The (Contract)
Waterbury Companies Inc
Meters—Gas
Sprague Meter Company
Microscope—Measuring
Lundeberg Engineering Company
Microscope—Measuring
Lundeberg Engineering Company
Mik Bottle Carrlers
John P Smith Co The

423-33 Chapel St
New Haven 423-33 Chapel St New Haven Hartford Builders Finish Co Hartford Millboard
Raybestos Div of Raybestos-Manhattan Inc The (asbestos)

Millog Mochiner Bridgeport Rowhottom Machine Company Is (cam) Waterbury Mill Supplies
Wilcox Crittenden & Co Inc
Minute Minders
Lux Clock Mfg Co The

Mixing Equipment
Eastern Industries Inc
Monuments
Beij & Williams Co The
Motor Switches
Gaynor Electric Company Inc
Moulded Plastic Products
Colt's Manufacturing Company
Patent Button Co The
Waterbury Companies Inc
Waterbury Companies Inc Himmel Brothers Co The (architectural, metal and store front)

Moulds

Moulds ABA Tool & Engineering Co Manchester Hoggson & Pettis Mfg Co The (steel)
114 Brewery St New Haven Lundeberg Engineering Company (plastic)
Hartford Parker Stamps Works Inc The (compression, injection & transfer for plastics) Hartford Sessions Foundry Co The (heat resisting for non-ferrous metals)

Napper Clothing
Standard Card Clothing Co The (for textile mills)

Nickel Appelies mills) Nickel Anodes
Apothecaries Hall Co Waterbury
Seymour Mfg Co The Seymour
Nickel Silver
Seymour Mfg Co The Seymour
Waterbury Rolling Mills Inc (sheets, strips, rolls)
Nickel Silver Ingot
Waterbury Waterbury Rolling Sales Waterbury rolls)

Nickel Silver Ingot

Whipple and Choate Company The Bridgpeort

Night Latches

P & F Corbin Division The American Hardware Corp
Sargent & Company
Vale & Towne Manufacturing Company The Stamford Non-ferrous Metal Castings

Non-ferrous Metal Castings

Miller Company The
Nuts. Bolts and Washers

Clark Brothers Bolt Co
Office Equipment

Pitney-Bowes Inc
Underwood Corporation Bridgeport & Hartford
Offset Printing

Kellogg & Bulkeley A Division of Connecticut Printers Inc
New Haven Printing Company The
New Haven

Oil Burners
Malleable Iron Fittings Co (domestic) Miller Company The (domestic)
Petroleum Heat & Power Co (domestic, commercial and industrial)
Silent Glow Oil Burner Corp The
1477 Park St
W S Rockwell Company (Industrial)
Fairfield W S Rockwell Company (and the Company Oil Tanks

Norwalk Tank Co The (550 to 30 M gals., underwriters above and under ground)

South Norwalk John Magee & Co Incorporated Saybrook

General Electric Company Bridgeport

Ovens

American Machine & Foundry Co New Haven
W S Rockwell Company (Industrial) Fairfield

Package Sealers

Better Packages Inc Shelton Better Packages Inc Shelton
Packing
Auburn Manufacturing Company The (leather, rubber, asbestos, fibre) Middletown
Raybestos Div of Raybestos-Manhattan Inc The (rubber sheet and automotive) Bridgeport
Padlocks
Corbin Cabinet Lock Div American Hardware Corp New Britain
Sargent & Company New Haven
Yale & Towne Manufacturing Company The Stamford

Painting—Infra Red Baking
Grandahl Tool and Machine Company Hartford
Paints and Enamels
Staminite Corp The
Tredennick Paint Mfg Co The
Meriden
Panta
Moore Special Tool Co (crush wheel dresser)
Bridgeport

Paperboard
Connecticut Corrugated Box Div Robert Gair New Haven Pulp & Board Co The New Haven Robertson Paper Box Co Montville

Middletown

Waterbury

Paper Boxes
Atlantic Carton Corp (folding)
National Folding Box Co Inc (folding)
New Haven National Folding Box Co Inc (folding)
New Haven
New Haven Pulp & Board Co The
Robertson Paper Box Co (folding)
Paper Boxes—Folding and
Bridgeport Paper Box Company
M Backes' Sons Inc
Warner Brothers Company The
Paper Clips
H C Cook Co The (steel) 32 Beaver St Ansonia
Paper Tubes and Cores
Sonoco Products Co (Climax-Lowell Div)
Parallel Tubes Parallel Tubes
Sonoco Products Co (Climax-Lowell Div)
Mystic

Parkerizing Mystic
Clairglow Mfg Company Portland
Passenger Transportation
Connecticut Company The (local, suburban and Connecticut Company The (100m), New Haven miterurban)

Andrew B Hendryx Co The New Haven Pharmaceutical Specialties

Ernst Bischoff Company Inc Phosphor Bronze

Miller Company The (sheets, strips, rolls)

Meriden Seymour (sheets, strips, strips, strips, strips, strips, strips)

Seymour Mfg Co The Seymour Waterbury Rolling Mills Inc (sheets, strips, Waterbury Waterbury Rolling and Waterbury rolls)

Phosphor Bronze Ingots
Whipple and Choate Company The Photographic Equipment
Kalart Company Inc
New Haven Printing Company The
New Haven Piano Repairs
Pratt Read & Co Inc (keys and action)
Ivoryton

Plano Supplies
Pratt Read & Co (keys and actions, backs, Ivoryton Pickles Goodman Brothers
Pin Up Lamps
Verplex Company The Pipe
American Brass Co The (brass and copper)
Waterbury

Bridgeport Brass Co (brass & copper)
Bridgeport Chase Brass & Copper Co (red brass and copper)

(fabricated)

Bridgeport

Bridgeport Crane Company (fabricated)
Bridgeport
Ifoward Co (cement well and chimney)
New Haven

Plee Fittings
Corley Co Lic The (300# AAR)
Malleable Iron Fittings Co
Pipe Plugs
Holo-Krome Screw Corputation
sunk)

New Haven
Plantick
Brainford
Plantick
West Hartford Naugatuck Chemical Division Rubber Co

Plastic Buttons

West Hartford

Naugatuck States

Naugatuck

Naugatus.
Rubber Co
Plastic Buttons
Colt's Manufacturing Company
Frank Parizek Manufacturing
Co The
West Willington
Waterbury
Waterbury Patent Button Co The
Waterbury Companies Inc
Plastic Film Printing
Glasgo Finishing Co The
Plastic Gems
Colt's Manufacturing Company Hartford

Colt's Manufacturing Company
Plastic Molders
General Electric Company Plastic-Moulders
Colt's Manufacturing Company
Conn Plastics Hartford Colt's Manufacturing Composition
Conn Plastics
Geo S Scott Mfg Co The
Wallingford
Waterbury Companies Co
Plastics—Moulds & Dies
Parker Stamp Works Inc The (for plastics)
Hartford

Plasticrete Bloc Hamden

Plasticrete Bloc
Plates—Switch
General Electric Company
Platers
Christie Plating Co
Patent Button Co The
Plainyille Electro Plating Co The
Waterbury Plating Company
Chromium Process Company The
Plating only)
Platers—Chrome
Hartford Chrome Corporation The Bridgeport Groton Waterbury Plainville Waterbury (Chromium Derby

Hartford Chrome Corporation Th Plainville Electro Plating Co Th Hartford Plainville (Advt.)

IT'S MADE IN CONNECTICUT

Apothecaries Hall Company Waterbury	O K Tool Co Inc The (inserted tooth)	Saw Blades Capewell Mfg Co The (Hack Saw, Band Saw)
MacDermid Incorporated Waterbury Plating Conn Metal Finishing Co Hamden	33 Hull St Shelton Recorders Bristol Co The (automatic controllers, tempera-	Saws, Band, Metal Cutting Atlantic Saw Mfg Co New Haven
Plumbers' Brass Goods Bridgeport Keeney Mfg Co The (special bends)	ture, pressure, flow, humidity) Waterbury Reduction Gears	Scales—Industrial Dial Kron Company The Bridgeport
Scovili Manufacturing Company Waterbury 48	Snow-Nabstedt Gear Corp The Refractories Howard Company New Haven	Scissors Acme Shear Company The Bridgeport
John M Russell Mig Co Inc Naugatuck Pole Line Hardware	Regulators Norwalk Valve Company (for gas and air)	Hartford Wire Works Co The (Windows,
Malleable Iron Fittings Co Polishing Wheels	Resistance Wire C O Jelliff Mfg Co The (nickel, chromium,	Doors and Porches) Screw Caps Weimann Bros Mfg Co The (small for hottles)
Williamsville Buff Mfg Co The Danielson Poly Chokes Poly Choke Company The (a shotgun choking	Respirators Southport	Screws
device) Postage Meters	American Optical Company Safety Division Putnam	Atlantic Screw Work (wood) Hartford Blake & Johnson Co The (machine and wood) Waterville
Pitney-Bowes Inc Stamford Precious Metals	Hartford Steel Ball Co The (bicycle & auto- motive) Hartford	Bristol Company The (socket set and mother cap screws) Waterbury
J M Ney Company The (for industry) Hartford Prefabricated Buildings	Riveting Machines Grant Mfg & Machine Co The H P Townsend Manufacturing Co The	Charles Parker Co The (wood) Clark Brothers Bolt Co Connecticut Mfg Co The (machine) Waterbury
City Lumber Co of Bridgeport Inc The Bridgeport	IR Mfg Div of The Ripley Co Torrington	Corbin Screw Div American Hardware Corp
Goodman Bros (and jellies) Preservatives—Wood, Rope, Fabric	Raybestos Div of Raybestos-Manhattan Inc The (brake service equipment) Bridgeport	Holo-Krome Screw Corporation The (socket set and socket cap) West Hattord
Darworth Incorporated ("Cuprinol") Simsbury	Blake & Johnson Co The (brass, copper and non-ferrous) Waterville	Scovill Manufacturing Company Waterbury 91 Screw Machines H P Townsend Mfg Company The Hartford
Gaynor Electric Company Inc Bridgeport Press Papers	Clark Brothers Bolt Co Clark Brothers Bolt Co Connecticut Manufacturing Company The	Screw Machine Accessories
Case Brothers Inc. Presses Manchester	J H Session & Sons Waterbury Bristol	Barnaby Manufacturing and Tool Company Bridgeport Screw Machine Products
Henry & Wright Manufacturing Company The (automatic mechanical) Hartford	Plume & Atwood Mfg Co The (brass and cop- per) Raybestos Div of Raybestos-Manhattan Inc The	Apex Tool Co Inc The Bridgeport Blake & Johnson Co The Waterville
Standard Machinery Co The (plastic molding, embossing, and die cutting) Mystic Presses—Power	(brass and aluminum tubular and solid cop- per) Bridgeport	Bristol Screw Corporation Plainville Centerless Grinding Co Inc The (Heat treated and ground type only)
Waterbury Farrel Foundry & Machine Co The Waterbury	Raybestos Div of Raybestos-Manhattan Inc The (iron) Bridgeport	19 Staples Street Bridgeport Connecticut Manufacturing Company The
Pressure Vessels Norwalk Tank Co Inc The (unfired to ASME Code Par U 69-70) South Norwalk	General Electric Company Bridgeport Rods Bristol Brass Corp The (brass and bronze)	Consolidated Industries West Cheshire Corbin Screw Div American Hardware Corp
Case Lockwood & Brainard A Division of	Scovill Manufacturing Company (Brass and Bronze) Poller Skates	Duda & Goodwin Mfg Co Woodbury Eastern Machine Screw Corp The
Connecticut Printers Inc Hartford Hunter Press Hartford	Roller Skates Winchester Repeating Arms Company Division	Greist Mfg Co The (Up to 11/2" capacity)
New Haven Printing Company The New Haven	Olin Industries Inc New Haven Rolling Mills and Equipment	Humason Mfg Co The Forestville Lowe Mfg Co The Wethersfield
Taylor & Greenough Co The T B Simonds Inc The Walker-Rackliff Company Hartford Hartford New Haven	Waterbury Farrel Foundry & Machine Co The Waterbury	National Automatic Products Company The New Britain
Thomas W Hall Company Stamford	Naugatuck Chemical Division United States Rubber Co Naugatuck Stamford Rubber Supply Co The ("Factice"	Nelson's Screw Machine Products Plantsville New Britain Machine Company The New Britain
Printing Presses Banthin Engineering Co (automatic) Bridgeport	Vulcanized Vegetable Oils) Stamford Rubberized Fabrics	Olson Brothers Company (up to ¾" capacity) Plainville
Printing Rollers Chambers-Storck Company Inc The (engraved)	Duro-Gloss Rubber Co The New Haven	Peck Spring Co The Plume & Atwood Mfg Co The Scovill Manufacturing Company Waterbury 91
Production Control Equipment United Cinephone Corporation Torrington	Goodyear Rubber Co The Middletown United States Rubber Prod Inc (Keds, Kedettes, Gaytees, U S Royal Footwear) Naugatuck	Wallace Metal Products Co Inc New Haven Waterbury Machine Tools & Products Co (B &
Wassell Organization (Produc-Trol) Westport Production Welding	Rubber Gloves Seamless Rubber Company The New Haven	S & Swiss type automatic) Waterbury Watkins Manufacturing Co Inc Milford
Consolidated Industries West Cheshire Propellers—Aircraft	Rubber Heels Danbury Rubber Co Inc The Danbury	Screw Machine Tools Somma Tool Co (precision circular form tools)
Hamilton Standard Propellers Div United Air- craft Corp East Hartford Propeller Fan Blades	Rubber Latex Compounds and Dispersions Naugatuck Chemical Division United States	Screws-Socket Allen Manufacturing Company The Hartford
Torrington Manufacturing Co The Torrington Pumps	Rubber Co (coating, impregnating and adhesive compounds) Naugatuck Rubber Products, Mechanical	Sealing Tape Machines Better Packages Inc Shelton
Yale & Towne Manufacturing Company The (Tri-rotor) Stamford	Auburn Manufacturing Company The (washers, gaskets, molded parts) Middletown	Greist Mfg Co The (Sewing machine attach-
Pumps—Small Industrial Eastern Industries Inc New Haven Pump Valves	Naugatuck Chemical Division United States	ments) 503 Blake St New Haven Merrow Machine Co The (Industrial) Hartford
Colt's Manufacturing Company Hartford Punches	Rubber Co Rubber Soles Danbury Rubber Co Inc The Danbury	Singer Manufacturing Company The (indus- trial) Shaving Soaps
Hoggson & Pettis Mfg Co The (ticket & cloth) 141 Brewery St New Haven Putty Softeners—Electrical	Rubber Tile Danbury Rubber Co Inc The Danbury	J B Williams Co The Glastonbury
Fletcher Terry Co The Box 415 Forestville Pyrometers	John P Smith Co The 423-33 Chapel St	Acme Shear Co The (household) Bridgeport Shells
Bristol Co The (recording and controlling) Quartz Crystals Waterbury	Safety Clothing American Optical Company Safety Division	Wolcott Tool and Manufacturing Company Inc Waterbury
Crystal Research Laboratories Inc Hartford Radiation-Finned Copper	Safety Fuses Putnam	Sheet Metal Products American Brass Co The (brass and copper) Waterbury
G & O Manufacturing Company The New Haven	Ensign-Bickford Co The (mining & detonating) Simsbury Safety Gloves and Mittens	Merriam Mfg Co (security boxes, fitted tool boxes, tackle boxes, displays) Durham
Vulcan Radiator Co The (steel and copper) Hartford Radio and Television Components	American Optical Company Safety Division Putnam	United Advertising Corp Manufacturing Divi- sion (Job and Production Runs) New Haven
General Electric Company Bridgeport	Safety Goggles American Optical Company Safety Division Putnam	Waterbury Companies Inc Waterbury Sheet Metal Stampings
General Electric Company Rayon Specialties Hartford Rayon Corporation The Rocky Hill	Sandblasting Beij & Williams Co The Hartford	American Buckle Co The DooVal Tool & Mfg Inc The I H Sessions & Son West Haven Naugatuck Bristol
Rayon Varns Hartford Rayon Corporation The Rocky Hill	Sandwich Grills-Electric Ceneral Electric Company Bridgeport	Patent Button Co The Waterbury Waterbury Companies Inc Waterbury
		(Advt.)

T

st Haven augatuck Bristol Bristol Vaterbury Vaterbury (Advt.)

Shinment Sealers	
Better Packages Inc. Shelton	H
Showcase Lighting Equipment Wiremold Company The Hartford	M
Dextone Company New Haven	N
H C Cook Co The (for card files)	W
32 Beaver St Ansonia Sizing and Finishing Compounds	W
Sizing and Finishing Compounds American Cyanamid & Chemical Corp Waterbury	W
Since Fasteners	M
KwiK zippers) Waterbury	W
Smoke Stacks Bigelow Company The (steel) Soap New Haven	Si
J B Williams Co The (industrial soaps, toilet soaps, shaving soaps) Glastonbury	W
Solder—Soft Torrey S Crane Company Plantsville	H
Special Machinery Henry & Wright Manufacturing Company The	A
Henry & Wright Manufacturing Company The Hartford H P Townsend Mfg Company The Hartford	N
H P Townsend Mfg Company The Lundeberg Engineering Company National Sherardizing & Machine Co (man- drels & stock shells for rubber industry)	
drels & stock shells for rubber industry) Hartford	M
Swan Tool & Machine Co The Hartford	W
Greist Mfg Co The (small machines, especially precision stampings) New Haven	A
Special industrial Locking Devices	S
Corbin Cabinet Lock Div American Hardware Corp New Britain	G
Special Tools & Dies Lundeberg Engineering Company Hartford	R
Spinnings Gray Manufacturing Company The Hartford	
Sponge Rubber Sponge Rubber Products Co The Shelton	R
Palmer Brothers Co Fitchville	В
Torrington Manufacturing Co The Torrington	SS
Owen Silent Spring Co Inc (mattreses and	R
Spring Washers Wallace Barnes Co The Div Associated Spring	V
Corp Bristol Springs-Coil & Flat	0
Han-Dee Spring and Manufacturing Co The (Coil and Flat) Hartford	F
Humason Mfg Co The Forestville New England Spring Manufacturing Company	ι
Unionville	•
Peck Spring Co The Plainville Wallace Barnes Co The Div Associated Spring Corp Bristol	Ŧ
Springs-Flat Wallace Barnes Co The Div Associated Spring	(
Corp Bristol New England Spring Manufacturing Company	1
Unionville	1
Springs—Furniture Owen Silent Spring Co Inc Springs—Wire Colonial Spring Corporation The Connecticut Spring Corporation The	,
Colonial Spring Corporation The Hartford	
Connecticut Spring Corporation The (compression, extension, torsion) D R Templeman Co (jewelry) J W Bernston Company (Coil and Torsion)	-
J W Bernston Company (Coil and Torsion)	
New England Spring Mfg Co Unionville Wallace Barnes Co The Div Associated Spring	1
Springs, Wire & Flat Autoyre Company The Stair Pads Oakville	
Palmer Brothers Company New London Stamps	
Hoggson & Pettis Mfg Co The (steel)	
141 Brewery St New Haven Parker Stamp Works Inc The (steel) Hartford	
Stampings DooVal Tool & Mfg Inc The Naugatuck Han-Dee Spring and Manufacturing Co The	
(Small) Hartford	
Stampings-Small Greist Manufacturing Co The L C White Company The Waterbury	
Rogers Corporation (Fibre Cellulose Paper)	
Scovill Manufacturing Company Waterbury 91	
Wallace Barnes Co The Div Associated Spring Corp Bristol	
Waterbury Companies Inc Waterbury Steel	
Stanley Works The (hot and cold rolled strip) New Britain	

IN CON	NECTIC
Steel Castings Hartford Electric Steel Co The (carbon and alloy steel) 540 Flatbush Ave Hartford	Haydon Manufacturing Co Inc R W Cramer Company Inc The Seth Thomas Clocks
Alloable Iron Fittings Co Branford Steel—Cold Rolled Spring Vallace Barnes Co The Div Associated Spring	Seth Thomas Clocks United States Time Corporation
Corp Bristol	Timing Devices & Time S Haydon Manufacturing Co Inc
Steel—Cold Rolled Stainless Wallingford Steel Company Wallingford Steel—Cold Rolled Strip and Sheets	M H Rhodes Inc Tinning Thinsheet Metals Co The (non-
Steel Goods Merriam Mfg Co (sheets products to order)	in rolls) Wilcox Crittenden & Co Inc Tool Designing
Vaterbury Companies Inc Steel Strapping Durham Waterbury	American Standard Co Tools Hoggson & Pettis Mfg Co The (re
Stanley Works The New Britain Stereotypes V T Barnum & Co Inc. New Haven	O K Tool Co Inc The (inserte cutting)
Stop Clocks, Electric I C Thompson Clock Co The Straps, Leather	Vanderman Manufacturing Co
Auburn Manufacturing Company The (textile, industrial, skate, carriage) Studio Couches Waterbury Mattress Co Waterbury	Tools & Dies Moore Special Tool Co Swan Tool & Machine Co The
Super Refractories Mullite Refractories Co The Surface Metal Raceways & Fittings Wiremold Company The Hartford	Tools, Dies & Fixti Fonda Gage Company (also jigs Grandahl Tool and Machine C
Wiremold Company The Surgical Dressings Acme Cotton Products Co Inc East Killingly Seamless Rubber Company The New Haven	Greist Mfg Co The Tools, Hand & Mecha
Surgical Rubber Goods Seamless Rubber Company The New Haven Switches—Electric	Bridgeport Hardware Mfg Cor- drivers, nail pullers, box tools, tools, forgings & specialties)
General Electric Company Bridgeport Switchboards Wire and Cables Rockbestos Products Corp (asbestos insulated) New Haven	A C Gilbert Company Geo S Scott Mfg Co The Gong Bell Co The N N Hill Brass Co The
R W Cramer Company Inc The Haydon Manufacturing Co Inc Tanks Tanks	Waterbury Companies Inc Trucks—Industria George P Clark Co
Bigelow Company The (steel) State Welding Co The Hartford Storts Welding Company (steel and alloy)	Trucks-Lift Excelsior Hardware Co The George P Clark Co
Tape Meriden Russell Mfg Co The Middletown Tap Extractors	Trucks—Skid Platfor Excelsion Hardware Co The (life Tube Bending
Walton Company The West Hartford Taps, Collapsing Geometric Tool Co The New Haven	American Tube Bending Co Inc Tube Clips H C Cook Co The (for collapsib 32 Beaver St
Brownell & Co Inc Moodus Ten	32 Beaver St Weimann Bros Mfg Co The tubes)
Upham Food Products Inc package and tea balls) Hawleyville Telemetering Instruments	American Brass Co The (brass
Bristol Co The Waterbury Television Receivers General Electric Company Bridgeport	Scovill Manufacturing Compan Copper)
Textile Machinery Merrow Machine Co The 2814 Laurel St Hartford	Scovill Manufacturing Company Typewriters
Textile Mill Supplies Ernst Bischoff Company Inc Ivoryton	Royal Typewriter Co Inc Underwood Corporation
American Dyeing Corporation (rayon, acetate) Rockville	Typewriters—Porta Underwood Corporation Typewriter R'bbons and
Aspinook Corn The (cotton) Jewett City Therapeutic Equipment Airadio Incorporated Stamford	Underwood Corporation Hartford
Thermometers Bristol Co The (recording and automatic con-	Sonoco Products Co (Climax-Lo
Manning Maxwell & Moore Inc Bridgeport	Corley Co Inc The (300# AAR)
Bridgeport Thermostat Company Inc (auto Bridgeport	
Thin Gauge Metals Thinsheet Metals Co The (plain or tinned in rolls) Waterbury	Vacuum Bottles and C
American Thread Co The Willimantic Belding Heminway Corticelli Putnan Gardiner Hall Jr Co The (cotton sewing)	Spencer Turbine Co The
Lloyd E Cone Thread Co The (industrial cot ton sewing) Moodu	valves) W S Rockwell Company (Indi
Max Pollack & Co Inc Groton and Willimanti Wm Johl Manufacturing Co Mysti Threading Machines	Valves—Automatic
Grant Mfg & Machine Co The (double and Bridgepor Time Recorders	t Valves—Automobile
Stromberg Time Corp Thomasto	Valves—Radiator
Haydon Manufacturing Co Inc H C Thompson Clock Co The R W Cramer Company Inc The Torringto	Valves—Relief & C

Time Corporation The Waterbury

Torrington Centerbrook Thomaston

It's Made in Connecticut

Bridgeport

Hartford

-Electric Bridgeport

Valves-Safety & Relief Manning Maxwell & Moore Inc Varnishes Staminite Corp The American Velvet Co (owned and operated by A Wimpfheimer & Bro Inc)
Leiss Velvet Mtg Co Inc The Willimantic Velvet Textile Corporation The (velveteen)
West Haven Ventilating Systems Colonial Blower Company Connecticut Blower Company Vibrators—Pneumatic
New Haven Vibrator Company (industrial)
New Haven Vises Charles Parker Co The
Fenn Manufacturing Company
Action Vises)
Vanderman Manufacturing Co.
The (Quick-Hartford
Hartford
Combination Bench Pipe) Waffle Irons-Electric
General Electric Company Bridgeport General Electric Company

Washers

American Felt Co (felt)

Auburn Manufacturing Company The (all materials)

Middletown
Blake & Johnson The (brass, copper & nonferrous)

Clark Brothers Bolt Co Mildale

J H Sessions & Son Bristol

Plume & Atwood Mfg Co The (brass & copper)

Raybestos Div of Raybestos-Manhattan Inc The
(clutch washers)

Saling Manufacturing Company (made to order)

Unionville Washers—Felt
Chas W. House & Sons Inc (Mills & Cutting
Unionville Washing Machines-General Electric Company General Electric Company

Watches
Benrus Watch Co 30 Cherry St Waterbury
E Ingraham Co The
New Haven Clock and Watch Co The (pocket & wrist)
United States Time Corporation The Waterbury

Waterproof Dressings for Leather Viscol Company The Stamford

Saling Manufacturing Company (hammer & Unionville

Welding
G E Wheeler Company (Fabrication of Steel
& Non-Ferrous Metals) New Haven
Industrial Welding Company (Equipment
Manufacturers—Steel Fabricators) Hartford
Porcupine Company The
State Welding Co The (Equipment Mirs
& Steel Fabricators) Hartford

Storts Welding Company (tanks and fabrica-tion) Meriden

Welding Rods
Bristol Brass Co The (brass & bronze) Bristol
Wheels—industrial
Windsor Locks

Wicks Auburn Manufacturing Company The (felt, asbestos)
Middletown
Raybestos Div of Raybestos-Manhattan Inc The
(oil burner wicks)
Russell Mfg Co The
Middletown

Window & Door Guards Hartford Wire Works Co The Hartford

Atlantic Wire Co The (steel)

Bartlett Hair Spring Wire Co The (Hair Spring)

Bristol Brass Corp The (brass & bronze) Bristol Driscoll Wire Co The (steel)

Bristol Brass Corp The (brass & bronze) Bristol Driscoll Wire Co Winsted Div (insulated & enameled magnet)

Po Box 1030

Scovill Manufacturing Company (Brass, Bronze and Nickel Silver) Wire

Hartford Wire Arches & Trellises
Wire Works Co The
John P Smith Co The
423-33 Chapel St

New Haven

Wire Baskets
Rolock Inc (for acid, heat, degreasing)
Fairfield Wire Cable
Bevin-Wilcox Line Co The (braided)
East Hampton

General Ejectric Company (for central stations, industrial and mining applications)
Bridgeport
Rockbestos Products Corporation (asbestos insulated Wires-Ruilding General Electric Company

Wires-Telephone General Electric Company Bridgeport

General Electric Company

Wire Cloth

Hartford Wire Works Co The Hartford
C O Jelliff Mfg Co The (all metals, all meshes)

Southport John P Smith Co The 423-33 Chapel St Rolock Incorporated New Haven Fairfield

Wire Drawing Dies Waterbury Wire Die Co The Waterbury Wire Dipping Baskets
Hartford Wire Works Co The
John P Smith Co The
423-33 Chapel St Hartford

New Haven Wire-Enameled Magnet Sweet Wire Co Winsted

Wire Formings Autoyre Co The G E Prentice Mfg Co The Verplex Company The Oakville Kensington Essex

Wire Forms

Colonial Spring Corporation The
Connecticut Spring Corporation The
Humason Mfg Co The
New England Spring Mfg Co Un
Wallace Barnes Co The Div Associated
Corp Hartford Hartford Forestville Unionville

Corp

Wire Goods

American Buckle Co The (overall trimmings)
West Haven
Patent Button Co The
Scovill Manufacturing Company
Waterbury
Waterbury
91

Wiremolding Wiremold Company The Hartford Wire Partitions
Hartford Wire Works Co The
John P Smith Co The
423-33 Chapel St Hartford New Haven

Wire Products
Clairglow Mfg Company Portland A H Nilson Mach Co The Bridgeport

American Buckle Co The (pan tinners' trimmings) handles and West Haven

Wire Shapes Bridgeport Chain & Mfg Co Bridgeport Wire-Specialties
Andrew B Hendryx Co The New Haven

Wood Handles
Salisbury Cutlery Handle Co The (for cutlery & small tools)
Salisbury

C H Dresser & Son Inc (Mfg all woodwork) Hartford Builders Finish Co Hartford Hartford Woven Awning Stripes
Falls Company The Norwich

Woven Felts-Wool
Chas W. House & Sons Inc (Mills & Cutting Plant)

Hartford Spinning Incorporated (Woolen, knitting and weaving yarns) Unionville Aldon Spinning Mills Corporation The (fine woolen and specialty) Talcottville Ensign-Bickford Co The (jute carpet) Simsbury

Platt Bros & Co The (ribbon, strip and wire)
P O Box 1030 Waterbury

Zinc Castings
Newton-New Haven Co Inc 688 Third Ave
West Haven

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Steel stays tight!

M'Lady isn't the only one feeling the pinch these days!!!

With everybody getting into the act of "Have you got any sheet or strip steel", we may produce a few laughs by saying "Yes". Today we

have tomorrow we don't. So keep smiling and call on us for help. If we have what you want you will get it promptly . . . and pass the word around that it's always good business to deal with DOLAN STEEL



Cover

DOLAN STEEL CO., Inc.

810 UNION AVE • BRIDGEPORT 7, CONN • PHONE 5-8174
Connecticuts' ONLY Warehouse dealing Exclusively in Sheet & Strip Steel



The Business Success

Built on a Roof!

A success story shared by almost everyone in Bridgeport and surrounding communities is that of the Tilo Roofing Company, Inc., of Stratford, Conn.

The story started in 1915 when Tilo pioneered the principle of laying asphalt roofing over old shingled roofs. The first week, two roofs were sold; the second, only one. Last year, over 14,000 Tilo roofs and sidewalls were sold through 55 Branch Offices. To date nearly 400,000 Tilo jobs have been applied.

The secret of this startling success? Always highest standards of Tilo materials. Progressive business management. Aggressive, modern advertising and sales policy.

Tilo's growth is reflected in many benefits to the community. Tilo has

shouldered its obligations to its employees by offering them adequate income, opportunity, security and ideal working conditions. And Tilo provides a considerable market for local services and materials.

Because Tilo has built a sound business through better methods of applying the best materials, and takes full advantage of progressive advertising and sales methods, your community is a better place in which to live and work today.

ORMSBEE, MOORE & GILBERT

MILFORD. CONNECTICUT

THE RIGHT STORY TO THE RIGHT PEOPLE

AT THE RIGHT TIME!

